

208 News

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Regulating the Private Security Industry in Afghanistan – Steve Brooking

Private Security Companies started operating in Afghanistan within days of the fall of the Taliban in November 2001, but only now is the Government of Afghanistan trying to put proper regulation in place as part of the programme of 'Disbanding Illegal Armed Groups'.

With the influx of foreign peacekeeping forces and international diplomats into Afghanistan once the Taliban had fled in 2001 came a new phenomenon unknown to the Afghans in more ways than one: private security contractors and companies. The Americans were the first to arrive with Blackwater providing specialist security to elements of the US Embassy, but the US military still drew the bulk of its local security manpower from local militias controlled by commanders who had opposed the Taliban. As the reform of such militias started to transform most of them into the Afghan National Army or demobilize and re-integrate them so some became 'local private security companies'. As the aid money began to flow into the country, but into areas where security was not certain and international military did not have a strong presence, so reconstruction companies looked for security: some asked reputable international companies, some did local deals with former commanders, and some even formed their own offshoot security companies. The US Embassy even decided that President Karzai should be guarded by a PSC as the US Military needed its teams elsewhere.

But the Afghan Government was confused; it did not understand the world of contracting and assumed that most of the people driving around in civilian clothes in armoured vehicles and with weapons were international military, not private companies. Only

gradually did they come to realize that there were a lot of companies out there, and some operating in distinctly illegal ways.

The first attempts to register and regulate PSCs in Afghanistan were started by the Afghan Ministry of Interior, but different departments had different ideas: the Criminal Investigation Department started to issue licences, as did the Uniformed Police Department, but both seemed to be using the system as an excuse to levy 'fees' which went to no known Government account. And a licence from the Ministry did not stop local Chiefs of Police trying to stop and extort money from PSCs who were escorting convoys or personnel.

Perhaps because of the activities of a few non-reputable local companies, or the actions of a few people within PSCs, public opinion of PSCs showed a very negative image of them: intimidating people, blocking roads, dangerous driving, drug-smuggling etc; but studies also showed that there remained confusion as to who was a PSC and who was international military as many PSC staff had US Department of Defence or some form of NATO ID card.

Eventually the Afghan Cabinet decided to ban all PSCs completely; however the international community then pointed out the effects that this would have: NATO and the international military would have to almost cease operations as they relied on PSCs to escort fuel and food convoys; USAID estimated that half their development projects would cease; Embassies relied on PSCs for close protection.

Finally the Afghan Government agreed to a set of regulations under which PSCs would be regulated and licenced

Halfway through another year!!



Barrie Millett

The first half of 2008 has been fast paced and eventful. There seems no immediate respite in the complex challenging world of corporate risk management. ASIS International remains at the forefront of assisting security professionals across the globe in providing training, leadership, resources and networks of security professionals in a truly international arena.

In April I was fortunate to be able to attend the ASIS International European Conference in Barcelona. For me, personally, it was a huge success, not only was it an opportunity to catch up with old friends and colleagues it enabled me to make new acquaintances and attend some very useful educational sessions. From my "GE" standpoint my attendance paid for itself, with a couple of main highlights:

The SRVP Reception - networking enabled me to gather some sound information, I may have otherwise missed, in an area I operate. The first break out session, John Didden "Terrorism-Update & Iran's 50 year plan to export their revolution" - enlightening pitch and

fantastic speaker. There are high indications that financial issues around the globe will continue to challenge us all. Over recent weeks I have discussed many issues with senior security professionals, security managers and suppliers and one topic that seems to come to the forefront regularly is effectively managing security risks within the restraints of cost reduction. There is strong evidence that security, especially guarding, is still a commodity buy. As an end-user this is something I am battling to overcome and plan to work with some key security managers and guarding companies to see how we can overcome this highly emotive issue to ensure that the key "critical to quality" factor in buying security is that it is "fit for purpose" and not solely "cost" driven by purchasing teams.

I communicated in the last newsletter that 2007 saw record numbers of successful certification candidates in the UK. Early indications show that this success is continuing in 2008 with a high success rate in the latest examinations. This has demonstrated that the new format exam

preparation is working. The exams are still tough, however, evidence demonstrates that the majority of those who have failed did not prepare adequately.... Congratulations to all those who passed this latest round of certification exams. Over the coming months we will be communicating further information and developments with regards to this internationally recognised certification program.

I am pleased to report that the successful breakfast briefings will be picking up steam again and will not only be returning to old venues, we will be bringing them to new pastures..... watch out for further details over the coming weeks.

May I wish you all a fantastic summer and hope that you, like I, will have the opportunity to spend some valuable time with family and friends during the summer holiday period.

Editorial Team



Helene

Helene Carlsson – Joint Editor

After over 20 years as a security professional in the corporate world (Sweden, UK and Internationally) Helene thought the time was right to explore the consultancy business.

In 2003 she started up her own business and has been working with Greymans Ltd, a Business Risk Specialist company. She is also working as an independent Security Consultant specializing in most aspects non-IT Security, Business Continuity and Crisis Management.

Helene has been a member of ASIS since 1989 and on the ASIS 208 Committee for many years (too many perhaps). She has been working actively on the Media sub-committee for the same amount of time.

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Mike

Mike Hurst – Joint Editor

Mike is a director of recruitment consultants HJA Fire and Security who he joined in 1992. He recruits at all levels across a range of security disciplines.

Mike is Joint Editor of the Newsletter, Webmaster and set up and administers the ASIS 208 Blog.

He is a Fellow of the Recruitment and Employment Confederation (FREC) and a Member of The Security Institute (MSyl) where he is an Assistant Registrar to the Verification Board.

He is joint Chairman of The SIA Small Business Network.

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Graham

Graham Bassett – Advertising and Seminar Exhibitors

Graham is Commercial Director for Momentum Security Recruitment and has worked in the security recruitment sector for some 19 years.

He was also the founder Chairman of the BSIA Recruitment Code of Ethics and also sits on the REC Association of Executive Recruitment Committee (AER), responsible for standards, members benefits and marketing.

Like Mike he is also a Member of the Recruitment and Employment Confederation (MREC).

He is well traveled and his working career has taken him to various interesting spots around the globe to include a three-year assignment in Saudi Arabia.

Graham is an avid supporter of taking ASIS forward within the commercial world of security and is pleased to see such an increase in exhibitors and advertisers supporting the chapter.

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with the help of the UN programme to disband illegal armed groups (a key fear of the government being that some private security companies were nothing more than cover for former commanders to keep an armed militia to run the drugs trade and keep local power). Still the Afghan Government had some strange ideas written into their regulations: all staff to have Interpol checks (which could not be done for/by individuals) and police checks in country of origin (possible with the UK but not most countries – even the US can only easily do a check in the State of residence because of the federal system).

Problems remain in the licencing process: the Afghans seem to think that all PSCs make huge profits and have therefore set high fees, which the donor community warn will have to come out of aid money; certain parts of the Afghan Security authorities seem reluctant to see a clear, fair and transparent licencing system which will reduce the opportunities for corruption; no-one wants to tackle the issue of importation of weapons, which is technically against the poorly-drafted Gun Law, and so PSCs are forced to operate in the black market for weapons; senior Government officials are not supposed to be linked to PSCs but a number are, through very transparent links; selection of staff and equipment has been slowed by time-consuming UN and Afghan Government selection processes; CID have just realized that they can not check the 15000 guard applications in the two weeks they officially have; some international companies and military continue to employ armed local militias rather than one of the 36 companies who have gone through the proper process and are in possession of temporary licences.

As this article is written the Afghan Government is considering the licences for the 36 PSCs, including a significant number of UK PSCs; it will be interesting to see the final results!



Chapter 208 member Steve Brooking OBE was previously with the UK Embassy in Afghanistan, then Country Manager for Aegis Defence Services in Afghanistan, and now works as a consultant for the United Nations including on the PSC registration process. The views expressed in the article are entirely his own and not that of any organization for whom he has worked or is working.

Williams Management Communication specialise in producing training films for major public companies, central and local government, NGOs and leading professional bodies.

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CPP Training in Bangladesh

– David Creswell

In May of this year I was invited to Bangladesh to conduct a CPP Review Programme for members of the local security management forum, who are planning to sit the CPP certification examination in November. Having visited Bangladesh to conduct training on a number of occasions previously, I was aware of the voracious appetite for continuing professional development in that country, and indeed the idea of forming a CPP chapter in Bangladesh was first discussed during my initial visit in 2006. This prompted two members of the forum to sit (and pass) their CPP in Singapore last year and to sow the seed of forming a Bangladesh ASIS chapter.

Almost everybody in the forum is a retired military officer, some of Brigadier General rank, and it is instructive to see that even at this level of experience and skill there is a still a recognition that “transition” education is necessary in order to function

comfortably and efficiently in the corporate sector. No more clearly was this demonstrated than in the fact that over half of the group have, since leaving the military, earned or were working towards, MBAs. In addition, many had already completed a total of three two-week ARC Training security management courses over a two year period.

I think, nevertheless, when the candidates sat down to study the CPP syllabus in detail, with me as their “guide”, they were a little taken aback at the amount of studying that lay ahead of them, and attrition (or natural selection) took its toll. Of the 15 candidates who began the programme, just the 11 most determined remained by the end of the week, and they were warned by the forum leader Brig Gen (Retd) Faruque Ashfaque that, as retired officers, it was going to be a “matter of professional and family honour” that they would all pass, and that anybody who felt he was not capable should not sit the examination. Failure is clearly not an option! The classroom study programme comprised three basic types of activity: tutor-led teaching sessions drawing on

the reference materials, practice test papers, and syndicate discussions and research. By the end of the week, candidates were well on their way to becoming capable of achieving pass grades – but their commitment to continued study throughout the forthcoming months will be crucial in achieving this.

It was deeply rewarding helping such an enthusiastic and capable group of security managers establish their own Chapter and prepare for the CPP. Bangladeshis are profoundly honourable, appreciative and generous people who extend the warmest of hospitality to visitors. What’s more, their cuisine is probably among the best in the world, far superior even to that which is served up in their UK restaurants.

In a country where the average salary of a security manager ranges from £4,000 - £10,000 a year, and where the cost of living rises almost in the blink of an eye, it is interesting to learn that many see investment in certifications such as CPP as a way to rise out of the poverty that characterises this most interesting of countries.

Trooping The Colour – Graham Bassett

On June 14th committee members Mick Egdell and Graham Bassett (and partners) attended this fantastic event as guests of David Hutler (Sales Director of ISS-Pegasus).

Hosted by Malcolm Harris of the FCO we had a bird’s eye view of events from Winston Churchill’s Office within the Old Admiralty Building – with some 40 people in attendance.

It was a truly impressive and nostalgic event which ended with the RAF flypast (goose pimples or what!).

Afterwards ISS kindly extended their hospitality to lunch and the odd glass of wine!

Please note that the Spring 2009 seminar venue will be hosted by the FCO at their impressive building just off Whitehall - this will be a first for the chapter and we would like to thank ISS-Pegasus (sponsors of the spring seminar) and the FCO for their support.



Picture courtesy of Stuart Holman, SMBC

Convergence Update – James Willison

In February 2008 ASIS UK was invited to join the Information Security Awareness Forum. We are very pleased to be working with a wide range of professional security organisations from both the IT and Physical security arena. We have been involved in a variety of meetings aimed at raising the awareness of Information Security issues in the workplace and in the home. In April this year the "The Directors' Guides to Managing Information Risk" produced jointly by BT, IAAC and the ISAF. They can also be accessed from www.theisaf.org." This is aimed primarily at the CEO level and company directors. It is hoped that those with responsibility for security in an organisation will be able to give this guide to their CEO and CRO, thereby creating an opportunity for discussion and review of the company's security policy. We have around 100 copies that will be made available to our membership at the Summer Seminar. These can also be downloaded on www.

Since January 2008 I have been meeting regularly with Sarb Sembhi from ISACA London. We have been discussing ways in which we can further the work of the Alliance for

Enterprise Security Risk management (AESRM) here in the UK. Please join me in congratulating Sarb on his recent appointment as President of the ISACA London Chapter (The Chapter is very successful and has 2,300 members). He has also just launched a new society video news website (www.virtuallyinformed.com) and it is hoped that ASIS UK will have its own page up and running in the near future. The aim of the website is to bring together a wide diversity of approaches to security management and we are delighted to be linked with virtually informed. Sarb would like to encourage anyone from our membership to contribute video news articles. My video blog and Guide to Security Convergence will be available shortly. Please get in contact with Mike Hurst and I if you would like to make a short 3-minute video on a security matter of importance to you.

In April this year I was fortunate to meet Ron Hale from ISACA International at the InfoSec Europe event. Ron is a leading member of the AESRM and has been working closely with Jeff Spivey and Ray O'Hara who are ASIS International board members and prominent campaigners for Security Convergence. He explained that they



James Willison

would be very pleased to hear of the work we are currently involved in with ISACA UK and the ISAF.

Finally I would like to encourage those who have an interest in IP Security and its place within the corporate security function to assist Markus (Lens University) by completing a short survey on this link. As a committee we believe the results of this survey will help us understand the role of IP security in the security function and the significance of technological change for our industry.

All in all, it has been a very encouraging past few months and there are clear signs of much greater opportunities to come

ASIS European Links

ASIS International European web portal:
www.asisonline.eu

European Chapter Websites:

www.asisbenelux.org (under construction)

www.asiscz.org

www.asisdenmark.dk

www.asis-finland.org

www.asisonline.fr

www.asisireland.org

www.asis.org.il (under construction)

www.asis.no

www.asis-spain.org

www.asis.se

www.asisonline.ch www.asistr.org

www.asis.org.uk

<http://asisuk.blogspot.com>

ASIS Security Resources

The latest listing of the New Security Resources (April and May 2008), which describes materials added to the O.P. Norton Information Resources Center (ASIS Library) Security Catalog/Database, has just been posted online at

http://www.asisonline.org/library/member-secure/apr_may2008.pdf

This list is updated monthly or bi-monthly in the IRC Online section of the ASIS website. If any members wish to receive notice of the latest security information, they may sign up individually at

<http://www.asisonline.org/library/member-secure/acquisitions.xml>

Recommendations about new publications, electronic sources and websites that are not already in the database, are appreciated. Please use the following link to make a suggestion:

<http://www.asisonline.org/library/member-secure/suggestnewtitle.xml>

Why Every Company Needs To Know About BS 25999 – Business Continuity Management – Katie Hodson

At times, I find there is almost a Nostradamus-like quality to crisis management, attending meetings and making presentations that prophesize crisis and disaster, floods, fire and disease. As a Risk, Crisis and Disaster Management specialist, I am well versed with the concept of assessing risks that could disrupt critical business activities and of developing suitable prevention measures. However, experience shows that managers tend to fall into two very distinct camps: those who instantly see the benefits of Crisis Management Planning and those who feel they are impervious to such misfortune. Trying to convince the latter that they too are susceptible to power outages, fire, flood, pandemic etc. is at times, an uphill struggle.

BS25999 – Business Continuity Management

Now BS25999 – Business Continuity Management has arrived. This standard has been developed to provide a framework for business continuity management (BCM), applicable to any organization, large or small, from any sector, which is interested in minimizing the risk of business disruption. BS25999 clarifies the concept of Business Impact Analysis (BIA). To comply with the standard, an organisation is required to have conducted a BIA. This is the process for determining the impact of a disruption to the activities that support the organisation's key products and services. To achieve this, an organisation is required to:

Identify the scope of the work to be undertaken. This is best defined in terms of the key products and

services that the organisation wishes to protect;
Identify all the activities that enable the organisation to deliver the products and services. (This can be done at a reasonably high level);

Capture information about the activities so that everyone involved knows what is being considered and can ensure that nothing significant is overlooked;

Assess how stopping each activity for certain periods of time impacts the organisation (Having clearly defined impact categories and appropriate ways of measuring the impact is essential);

5. Establish the maximum tolerable period of disruption for each activity by:
Identifying the maximum time period

**Sometimes you need to
speak with a global company
when recruiting local or
international personnel.**

**For IT, Risk and Fraud,
Technical Systems, Security,
or Health & Safety . . .**

contract or permanent

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after the start of a disruption within which the activity must be resumed in order to avoid an unacceptable level of impact on the organisation
Identifying the minimum level at which each activity needs to be performed upon resumption
Identifying the length of time within which normal levels of operation need to be resumed

Categorise the activities according to their priority for recovery and identify those which are critical (It is up to the organisation to decide how to identify critical activities. Typically it will be those with short resumption targets;

Identify all dependencies relating to critical activities including suppliers and outsource partners as well as support activities and other activities that may of themselves not be critical;

Estimate the resources that each critical activity will require for resumption at an acceptable level of operation; and

Set recovery time objectives for the resumption of critical activities within their maximum tolerable period of disruption;

Conduct a risk assessment that examines the threats, vulnerabilities and impacts surrounding the critical activities and anything that they rely on;

Undertake or review the adequacy of the BIA at planned intervals and when significant changes occur to the organization or its activities;

Undertaking A Business Impact Analysis

There are two approaches that need to be combined if an organisation is to conduct an effective BIA. The first requires input from operational management, where they are asked to consider their business processes (activities) and use an impact assessment to determine the criticality of each process to the

organisation. The results are collated and the processes prioritised according to criticality of impact. If managers are asked to determine the criticality without justifying their conclusions based on the impact of stopping the activities, there is a strong danger of ending up with the wrong results. Operational managers, quite rightly, will see their own areas as critical so it is hard to come to any other conclusion unless you assess the impacts against a number of different but clearly defined impacts.

The second approach involves the senior management team categorising the activities solely on the basis of their knowledge of the business. This does not provide the maximum tolerable period of disruption and recovery time objectives but is an excellent way of validating the conclusions of operational management. It is a fact that in a crisis or disaster situation there will be many business processes which will be 'nice to have' rather than 'must do'. A focussed, transparent and pragmatic approach is necessary for all involved in evaluating the criticality of the functions.

Business Disruption

With Business Continuity Management, the cause of the business disruption is largely immaterial. Whether attributable to a form of natural disaster, health or transport problems, it is the impact on the organisation that such an event might have that is the focus. For example, a manufacturer with a facility some distance from the city centre, transported staff to and from work in buses. With over 1000 employees an on-site canteen was necessary, as there were no nearby restaurant/food facilities. Then disaster struck. Almost 75% of the work-force was absent, due to suspected food-poisoning. For a week the business was forced to run on a skeleton staff. To mitigate the risk of recurrence the factory now employs



Katie Hodson is Senior Security Adviser for SGS and holds an MSc in Risk, Crisis and Disaster Management. She has worked in the security industry for more than 12 years.

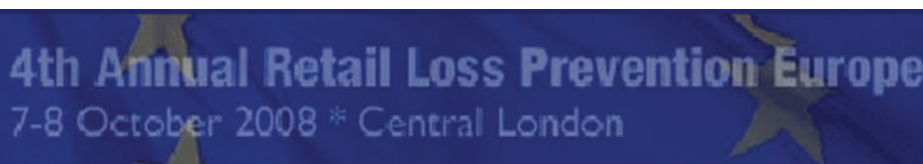
She was winner of the 2008 Women's Fraud Network Stella Walsh Award for excellence in the fight against fraud.

two outside caterers to bring prepared food into the facility.

Be it food poisoning, supply chain problems, natural phenomena, the organisation was forced to deal with the impact of running the business on 25% of the workforce.

Conclusion

In short, conducting a BIA is a useful process to assist management in protecting the most critical parts of the organisation. Returning to Nostradamus, the predictions of fire, flood and disease can perhaps, now with the help of BCM, be replaced with predictions of resilience and longevity. BIA can ensure resources are effectively allocated in the face of business disruption which in turn increases the recovery capability of the organisation. BS25999 provides the framework and processes enabling an organisation to clearly demonstrate to its stakeholders that the organisation is committed to its customers and the delivery of the product/services.



CPP and PSP Certification – David Creswell

The introduction of an additional CPP certification examination into the annual calendar of Chapter 208 has been received enthusiastically by chapter members. On May 3, 25 candidates sat the four-hour examination, and are now eagerly awaiting results, due to be released in the coming weeks. If successful, the candidates will join an elite of over 6,000 senior security professionals worldwide, who hold this most prestigious designation.

UK CPP certificants have earned the admiration of Baroness Henig, Chairman of the SIA, who at a dinner earlier this year to celebrate last year's successful candidates, recognised ASIS Chapter 208 as a driving force to improve and professionalise the private security industry in the UK. Singling out the new certificants specifically, she described them as "beacons shining out in the landscape of private security, lighting the way forward." There are now over 100 CPP board certified security management professionals in the UK, and this number is set to rise significantly as demand for the certification begins to double year on year.

Much of the CPP syllabus is taken from the Protection of Assets Manual, a four volume mammoth reference guide of about 3000 pages. The guide is a collaborative effort of security managers from all over the world, and reflects some of the best and most contemporary practices in corporate security management. Domains covered in the syllabus

include all aspects of physical security, information security, pre-employment screening and investigations, security management principles, business management and leadership principles, personnel security, guard force management, law (UK criminal and employment law for UK candidates) and crisis/emergency management. Primarily rooted in US security management best practice, the content nevertheless has relevance to security management all over the world, according to Chapter Certification Representative David Creswell, who has recently returned from Bangladesh, where he has been working with local security managers working for multinational companies in that country to pass the examination (see separate report).

Internationally, the CPP has become the benchmark by which the competency of the senior security professional is judged. By virtue of the need to recertify through continuing professional development, it is recognised that the CPP designation is proof of an individual's ability and dedication to improving knowledge and professional skills. Experience is also demonstrated, since a security professional must have at least seven year's experience before being eligible to sit the examination.

The next examination will be on 1 November, with enrolment for the Review Programme taking place in June. While it is certainly possible to sit the examination without taking the Review Programme, experience has



David Creswell

shown that a candidate's chances of passing the examination first time increases dramatically if he or she follows a guided course of instruction. The UK Review Programme, conducted jointly by ARC Training and MFD International, in addition to serving the UK Chapter, also attracts delegates from other countries, due to the reputation that it has earned through producing some of the best examination success rates anywhere in the world.

Upon enrolment on the Review Programme, candidates purchase the reading list and become acquainted



Students and Instructors at the most recent CPP and PSP Study Programme

with the content with the help of a series of monthly distance learning tasks. In total the examination requires about 200 hours of preparation for a typical experienced security professional, so candidates must be prepared to allocate at least five hours a week to private study during this preparatory period.

On 27 October, one week before the examination, candidates are brought together for a week's intensive classroom study, where trainers Barry Walker CPP and Phillip Wood MBE CPP PSP go through the materials in great detail, providing insights into which parts of which books to focus on, in preparation for the 225-question multiple choice answer paper. No trainer is allowed to see any examination paper, past or present, but all are experienced in knowing the type of questions to be anticipated.

The CPP is constantly reviewed to ensure that it is aligned with currently corporate security management best practice. As Chapter Certification Representative I am one of a number of international "associates" of the ASIS International Professional Certification Board who is actively involved in the latest review of the syllabus.

PSP (Physical Security Professional)

In parallel with CPP, preparations are being made for this year's November 1st PSP (Physical Security Professional) certification examination, for which the distance learning element of the PSP Review Programme also begins in June. This examination focuses specifically on how to select and specify technical physical security systems, and is an excellent programme for those who might have to select and oversee the installation of systems such as CCTV, access control and intrusion detection, and who are responsible for the systems' on-going maintenance. The entry requirements for PSP are slightly less demanding than CPP, and the questions (between 120-140) are less in

Full details of both certifications can be found in the Applicant Handbook, which can be downloaded from the following link:

<http://www.asisonline.org/certification/handbook.pdf>
Examination fees are \$(US) 200 for ASIS members for either certification. Fees for non-members are CPP (\$350) and PSP (\$250).

Review Programme fees are (CPP) £1225 (+VAT) and (PSP) £1395 (+VAT). The fees include one-week's full board accommodation for the intensive classroom phase of the study programme.

For further details on either certification contact David Cresswell at davidcresswell@arc-tc.com, or to register directly for either the CPP or PSP Review Programme contact janetward@arc-tc.com.

Further information can be found as follows:

http://www.arc-tc.com/pages/asis_cpp_psp.asp

<http://www.asisonline.org/certification/index.xml>

<http://www.asis.org.uk/certificateexaminations.html>

number, but they are more complicated in detail, as would be expected from a more technical examination.

Each year ten or more UK candidates sit this certification and last year, for the first time, all UK candidates passed. The programme is led by Peter Horsburgh CPP PSP, who, following the launch of the certification in the USA in 2002, wrote the initial UK Chapter Review Programme in 2003.

Member Survey

– Mike Hurst

We had a really excellent response to the Member's Survey we issued earlier this year; and we would like to thank all the Members who took the time to reply. Here is a brief summary of the findings.

Question

What do you like best about the Seminars
Content 39%

Networking 36%

When should the Seminars take place

Morning 42%

Afternoon 11%

All day 13%

Evening 2%

Why do you not attend more Seminars

Location 22%

Short of Time 22%

New Member 9%

Overseas 8%

Cost 6%

Sales Pitches 6%
Not enough notice 2%
Subjects not relevant 2%
Too cliquey 2%

Suggestions included:

3 full day seminars instead of 4 half
Individuals with a story to tell
Speakers from Business
More variation in seminar format
Sporting or entertainment activity after seminar
Wider variety of subjects
Longer Seminars
A lot of travelling for half a day
Hold meetings outside London (most frequent suggestion)
10:30 - 14:30 seminar
Optional workshop in the afternoon
Shorter coffee queue
Chocolate Biscuits (my suggestion)

As a committee we are taking these findings and suggestions very seriously and will be making changes (where necessary) to the Chapter activities.

If you have other suggestions, or would like to get involved with Chapter activities, please contact me at mike@hja.co.uk

Welcome to these New Members

This list contains a small number of members, who were not included in previous Newsletters. We look forward to meeting you at a future ASIS event.

If you are going to be attending your first seminar, please contact Helene Carlsson at helene.carlsson@btinternet.com

AndrewAllen	HughJones
AbrarAshrafCredit Suisse FSG	RobJonesCapital One Bank Europe
LBarnes	DanKaszeta
TrevorBartonProfessional Witness Ltd	ChristopherKnight
Stephen ..BeelsC2i International Ltd	ChrisLehmannSafe Gard Security Ltd
PatrickBlack	CliveLewington
DavidBoyle	Stephen ..LipscombeLogic Chain Bus. Services Intl
RichardBradley.....STG Inc	HowieLodder
Adrian.....Brewster.....	JasonLordGlaxoSmithKline
MattBrittleAtkins Ltd	KeithLowStandard Chartered Bank
StevenBrown	RobertLynch
Dominic ..BruningAxis Communications	Allan.....MalcolmArgus Shield Ltd
Stephen ..Burchard.....IPC International Corp	Andy.....Miller
DenysBurkeIQ Security Ltd	PaulMillerNational Monitoring
DavidCameron CPPInternational SOS	Jonathan..Moore
LynneCarrZurich Financial Services	ClaudiaNatansonDiageo
Brendan ..CashellING Wholesale Banking	Anthony ..Nolan
DarrenChalmers-Stevens IMB UK	PeterNormanStandard Chartered Bank
Nicholas ..Charnley	PaulNugent.....
GaryCollins	EldarNurizadaBP Azerbaijan
Matthew ..CopleyG4S Security Services UK	SeanO'Brien
JohnCowling	AyodejiOludemi
PaulCrozierBAE Systems	RichardParnellTotal Security Protection
Simon.....DinesBurberry	AndrewPerreyEuropean Union
DavidDonald	JasonRifferGlobal Strategies Europe
PaulDorey	RobertRobertson.....ANC Facilities Management
JohnDoughty	TerrySallas.....Reliance High-Tech Ltd
ChrisDowdingNortel	Jonathan..Smith
Brendan ..DoyleBlack & Veatch	Malcolm ..SmithBFBS Consultants Ltd
WayneEales	PeterSpeight.....Reliance Security Group
GwynEdwards	DavidSt John-ClaireJohnson Controls
PaulEdwardsSSR Personnel	DirkSteffenAEGIR Security Solutions
NigelEspinJapan Tobacco International	DavidStrachan-Morris....Strachan-Morris Consultants
HamishFinely	Jonathan..SutchUnited Nations ICTY
MikeFinneranCardinal Health	WilliamSweeney.....Depository Trust & Clearing
IainGarawayNorwich Union	HansSwift
AndrewGardiner	PaulTavernerVSG
SukhiGhumanOctavian Group	JohnThompson.....Able Consultancy & Training
Graham ..GiblinCaterpillar Inc	Rebecca ..Todd.....C2i International
JonGoodegeGoodege Ltd	Jeff.....Upton CPPGOSH for Children NHS Trust
GeorgeHallG A Hall	DavidVaughanTrigon Ltd
SeanHannaBT	Spencer ..WakelamNorwich Union
KennyHarriesTubeLines Ltd	GavinWalker
StevenHill.....	JohnWalker
Lukman ..Ibrahim.....Clobak Consultancy Ltd	Christian ..WattsReliance High Tech Ltd
SandraInsleyAigis Blast Protection Ltd	Thomas....Whipp.....Vocalink Ltd
StevenJee	GavinWilsonBHP Billiton Petroleum Ltd
AbigailJeevesNorwich Union	SandraWittonOffice Depot
Anthony ..JolliffeTrain2Protect International	
Graham ..JonesKBR	

oops!!!!

Cook prefers jail to wife

An Italian crook begged to go back to jail after telling wardens life behind bars was better than living with his wife again.

Prison bosses had freed Luigi Folliero, 45, to serve the second year of his two-year sentence for theft under house arrest.

But after just two days at home he fled back to Ponte San Leonardo jail, near Naples, and pleaded to go back in his old cell because he could not stand being at home with his wife. He told wardens: "She never stops moaning and nagging."

Thief picks wrong car

A Polish thief got more than he bargained for when he tried to steal a pensioner's car - and the owner turned out to be a karate black belt.

Wojciech Chomicki, 71, spotted him trying to make off with his car, ripped open the car door, flipped the 41-year-old thief out of the driver's seat and pinned him to the ground with a choke hold while a pal called police.

"When officers got there he seemed quite relieved to be released from the man's grip. The thief picked the wrong car to steal."

Chomicki has been a qualified teacher in Shotokan karate for more than 30 years and has been studying it for more than 50.

Armed police raid rap video

An armed police SWAT squad who raced to a shoot-out between armed drugs dealers found gangsta rappers making a music video instead.

Worried residents in Dortmund, Germany, called police when they thought they saw a cocaine dealers' gunfight going on outside their homes.

But red-faced police found nine men aged between 22 and 36 with fake pistols. The 'cocaine' was sugar and flour in transparent plastic bags.

A police spokesman said: "They really did look like they were gangs tooled up for a deadly fight."

Drunken in charge of a ...

A Polish farmer spent a night in jail after he was caught drunk in charge of a horse.

Grzegorz Majewski, 57, was stopped by traffic police as he zig-zagged across streets in Slawa after a drinking session with friends.

A breath test showed he was six times over the limit for driving and he spent a night in cells to sober up before being hit with a fine of £350.

A police spokesman said: "He said he just wanted a bit of fresh air after drinking with friends at his farm - but he was a serious danger to other road users."

Driver hung up fake police uniform

A Chinese motorist has been arrested for hanging up a fake police uniform in his car to deter thieves.

Police pulled up the car in Taiyan city after spotting the uniform hanging in a rear window, reports the Shanxi Evening Post.

"We were suspicious when we spotted a uniform hanging up in a civilian vehicle," said a police spokesman.

The 25-year-old driver admitted the uniform was fake, and said he hung it up to scare off thieves after his car was broken into previously.

Police released the driver after cautioning him and confiscating the uniform.

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		3	9		6		8
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	6			2			

SRVP Report – Peter French



Peter French

If you were in Barcelona I hope you enjoyed the programmes, both educational and social. Attendee feedback has highly rated the speaker experience. Now we are planning the next events in Asia and Europe in 2009 from this enhanced feedback from members. We are also attracting greater political interaction across Europe.

Our standards and education sub-committees in Europe remain very active. Both committees have supported our training day held in Villinus held on the 9th & 10th June. This is part of our outreach programme to security professionals in Central Europe who, in many cases, are unable to take part in training programmes in the west due to cost restraints in travel and accommodation.

With an increasing number of corporations off-shoring or relocating to Central and Eastern Europe, we, as security professionals need to engage with those interested in security, sharing our knowledge and most importantly our experiences. It should never be understated that ASIS as a cross cultural group have much to learn on how that sharing can take place. The recent ASIS acquisition of the Webeminar format is another demonstration of the importance the Association places on education. This format should enable greater access for all role levels and differing industry types with a greater variety of knowledge to assist self development.

The ASIS Chief Security Officers Round Table is attracting great attention with increasing membership from European

corporations. For an additional membership fee, the CSO can access a dedicated communications platform. At future seminars, the CSO Round Table programme will prove to be a working asset for sharing information, ideas or professional networking within this dedicated group. Region 28 RVP, Thomas Tidiks, is ensuring that the European Advisory Committee is kept abreast on developments and allows us to contribute to the success of this initiative.

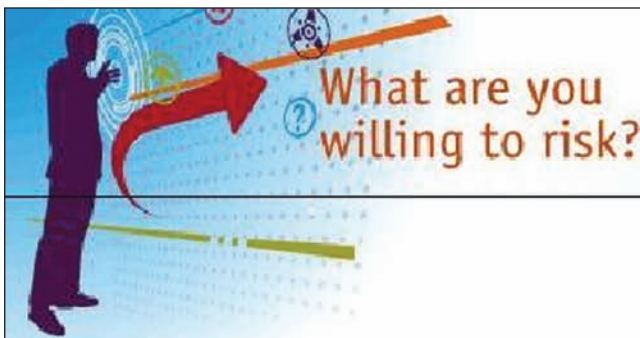
The new RVP for Region 27B is Andrew Williams of Marriott Hotels who, with a significant country constituency, will be responsible for growing significantly ASIS representation. In Israel we have fast growing membership of the new Chapter due to the high profile that it enjoys. In Region 29 we are confident that we have now located an excellent applicant for the RVP vacancy and will be working with them over the coming weeks. The Czech Republic Chapter is planning on holding a September Conference on 'Security within Football Stadia'. If you have experiences to share please let me know and I will pass your details to the seminar organiser. Regularly we seek opinions from our membership on a wide range of matters. We all appreciate that the security profession is a constant changing sector from which business demands more deliverables, sometimes with a decreasing resource. Hence we, as a group of professionals, should be at the forefront of sector changes.

Part of this process is a continuing investment in ourselves through attending seminars, keeping up to

date through our sector networking groups, instituting forums and membership of relevant groups.

Across Europe our membership gives increasing activity to joint projects such as private public partnership, convergence and knowledge forums. ASIS members have a vast amount of experience that should be shared. During 2009 we would like to see if we can contribute members to the 30 Global sector Councils that are established.

Access to their Chairmen is available through www.asisonline.org If we can join these groups we can share our European experiences and equally learn from membership around the world. Ideally we could form European sub Councils that report to the global entities. If you are in Atlanta in September at the annual Exhibits why not stop off at one of the committee booths to discuss how you might contribute and participate. A date for your diary will be the 8th European Conference to be held in Montreux 26th – 29th April 2009. Perhaps as a speaker you could share your Experiences. Speaker's extracts can be registered online now. Hope to meet up with you soon.



**ASIS
2008**

ASIS INTERNATIONAL 2008
54th Annual Seminar & Exhibits
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SAAE – born out of ASIS

For the first time ever in the history of the Private Security Profession, Security personnel from the United States and the United Kingdom are to share their respective knowledge and experience as part of a unique exchange programme.

The SectorGuard Anglo American Exchange (SAAE) was born out of a strong ASIS platform. The core UK sponsors are American Airlines and the Guoman Hotel Group who are providing flights and accommodation.

David Marks the CEO of SectorGuard said. "This vehicle will provide a unification of the security personnel sector...created by the profession – for the profession".

Managing the US side of the concept will be Bonnie Michelman, Director of Police, Security and Outside Services with the Massachusetts General Hospital and former President of ASIS International. Bonnie is also a Life Honorary member of the Worshipful Company of Security Professionals within the City of London.

Una Riley (Group Head of Communication for SectorGuard plc and ASIS Member) will manage the UK side of the SAAE. Una was the first woman to become Master of the Worshipful Company of Security Professionals and is Senior Warden of the Guild of

Public Relations in the City of London.

ASIS SRVP Peter French Managing Director of SSR is also involved as a foundation member of the SAAE group.

Through the initiative, which is designed to encourage the exchange of best practice, officers will be chosen from each country to experience security work on the opposite side of the Atlantic.

Una said. "This initiative is an exceptional vehicle which will enable the profession to heighten the profile and the role that security officers play within our different communities and countries.

The 'informal' side of the experience will be shared with everyone on a Face Book account via a link from SectorGuard's website (www.sectorguard.co.uk) and the various agencies and associations from ASIS to the BSIA (British Security Industry Association) website in the UK so that everyone can keep up to date with the officer's progress detailed in his/her own personal blog diary".

The 'formal' information gathered from the experience will be subsequently shared with ASIS and the profession via the relevant associations both in the UK and in the US. The collected data will be the first of its kind within the history of the profession.



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An IP Education – Peter Goodenough

In this article Peter comments on the opportunities for Video over IP

The debate continues. Is Video over IP inevitable? Will CCTV installers fully embrace the technology and deliver benefits to the end-user?

The uptake of technology will appear to some to be quite slow – it was first hyped by manufacturers as something that would revolutionize the security industry about seven years ago. There are now, however, clear signs that Video over IP is being utilized and particularly so in the education sector.

Why Education?

Schools, colleges and universities are sadly having to look at upgrading their security, out of necessity. The problems associated with dealing with violence, theft, vandalism, as well as alcohol and drug related crime, all create additional burden on educational establishment's management. It is not surprising that they turn to the very latest electronic security equipment to help them deter and detect criminal activity and keep out unwanted visitors.

Access Control, perimeter detection systems, intruder alarms and CCTV all have a part to play. An integrated security approach is obviously the most sensible way forward allowing the school, college or university to capitalise on their investment in a security solution by ensuring the component parts operate in harmony. As most education establishments are now networked, using IP transmission for the monitoring and control of CCTV systems as well as other security systems is an entirely logical step. Why incur the cost of installing conventional analogue co-axial cable when the existing network infrastructure can be fully exploited. There are also of course the added benefits that the CCTV images can be viewed anywhere on the network from a standard PC and not just in a central control room.

A typical example of how a school can capitalise on the advantages of Video over IP is where there is a requirement for a new CCTV system to monitor the entrances onto the site as well as multiple school buildings. Here

it would make perfect sense to take advantage of an existing network and thereby avoid the cost of camera cabling. The school may, though, be concerned about the amount of data the cameras could transmit over the network with the effect of clogging up the available bandwidth.

“Edge” recording devices can, however, reduce the impact on the school's LAN enabling live video to be remotely viewed from any PC workstation on the network in low resolution mode and then high quality recorded images can be retrieved if and when there is an incident which needs to be investigated.

The latest technology also has a part to play where a school may be looking to upgrade their existing security. A possible scenario may be where a school has already invested in first generation digital video recording but is looking to upgrade the CCTV system and have it interact with an access control system to control out of hours access into key areas.

A large number of manufacturers now offer security management software which provides an integrated scalable solution that can cost-effectively take advantage of a school's Local Area Network (LAN) to meet future expansion, as well as existing requirements.

Video servers can convert the composite video signals from existing standard analogue static or functional dome cameras into an IP stream to enable images to be stored onto network video recorders (NVRs). Additional IP cameras can be added at any time as a management tool, for example, to identify congestion areas during class changes and perhaps for targeting specific areas such as playgrounds to spot incidents of bullying.

Is Video over IP Inevitable?

Our industry has never before been slow to promote the very latest technology. Digital video recording is a prime example. As soon as the price/performance ratio of DVRs became acceptable, there was a surge of interest and the upgrading from conventional analogue video



Peter Goodenough is Sales and Marketing Director of Frontline Security Solutions.

He has worked within the electronic security industry for over 15 years and is a keen and active member of ASIS.

recording, to digital, became the norm.

Outside the education sector there have been no shortages of excuses as to why Video over IP has failed to catch the imagination of installers. Training has been seen as a key issue. A salesman working for an installer who has been trained on how to survey for a CCTV, access control, or intruder alarm system and does not understand the technology and terminology of the IT world, is going to be very reluctant to persuade his customer to look at an alternative to conventional cabling. He/she is also very unlikely to be able to combat the arguments put forward by the network manager who will jealously guard his bandwidth. Installers will also be reluctant to take their engineers off the road for training when there is apparently little demand for video over IP.

Perhaps the main reason for the slow uptake in the new technology is simply because in the UK we are steeped in analogue technology. We are a victim of our own success in the sense that the UK is known to have the highest number of existing CCTV systems per capita in the world. It will

therefore take a little longer for new technology such as video over IP to permeate through our industry compared to other countries such as China and India where Video over IP is automatically being specified for new infrastructure projects.

The Opportunity is Now

There are a number of forward looking system integrators operating from within the security industry who have already seized the opportunity, refusing to leave the market open to invaders from the IT sector. The strategy adopted by Chalfont St.

Peters based Frontline Security Solutions, for example, has been to recruit senior engineers who have learnt their IT/network skills working for companies such as Microsoft and CISCO. Working within Frontline's Professional Engineering Services division, these specialist engineers have been able to impart their knowledge and expertise to Frontline's installation and service teams. The added bonus is that the sales team has been able to acquire the knowledge and confidence to promote the benefits of IP to their potential as well as existing clients.

It is perfectly understandable why installers would use conventional analogue technology to comply with a CCTV specification and not look to recommend the latest technology. I believe, however, this is a lost opportunity for both the installer and for the client in terms of future proofing and building flexibility into the system. Video over IP will not be suitable for all projects but on new sites and buildings it should certainly be seriously considered.

Northern UK Breakfast Briefing – Tim Hodges

24 April 2008 – Security by Design with a Twist – Relevance to Corporate Activity

The Highlights

Mark Antrobus – Cheshire Police – Force architectural liaison officer provided illustrations of buildings suffering criminal activity. Many of the problems could have been avoided by considering design aspects at an early design stage.

John Dwyer, a former Assistant Chief Constable of Cheshire Police, compared many businesses to a sieve where criminal activity reduced profit due to leakage from inside and also from leakage outside and emphasised the importance of designing crime out as part of the process.

Construction Design and Management Regulations 2007 – Strategies for Effective Compliance

David Maddock explained the responsibilities of duty holders and how to effectively assess risks as well as the implications for safety and security. He recommended getting safety and security right first time by looking at established and proven practices – not by making it up.

Handling IT Security Breaches in the Workplace

Anna Cutts reviewed the motivation of people who tried to compromise IT systems and emphasised the need to have a security policy in place that was appropriate to the organisation. Multiple policies covering management, and general employees involved training, internal and external audits, physical security and regular policy reviews.

Welcome to the Future of Security Qualifications

Janet Ward asked:

Are you a Security Expert?

What have you got to show for it?

Andrew Ralston of Norwich Union reinforced the importance ASIS certification by explaining that he had been promoted on achieving the PSP certification and further promotion occurred when he recently became a CPP. An explanation of the CPP and PSP certifications



followed and the recent quotation below from Baroness Henig, Chairman Security Industry Association summed up:

“Without a benchmark for excellence, it becomes more difficult for the industry to professionalise itself. It's in setting these benchmarks that ASIS is such an important body – and we at the SIA greatly value the fact that ASIS exists to define achievement at these higher levels of management.”

Richard Bailey, Managing Director of Advance Security UK Ltd, who kindly sponsored the meeting, explained their forward thinking policy of corporate social responsibility. Core parts of the policy included environmental issues, links with the community, and involvement of the workforce, communicating with the customer base and interacting with the security industry.

Conclusion

The meeting started at 08.30 after the usual substantial bacon and sausage sandwiches and finished at 10.45.

Feedback from the 25 attendees indicated that the venue and time were agreeable and a further Northern briefing is therefore to be considered for October 2008.

If you would like to organise a Breakfast Briefing in your area, please contact Mike Hurst (mike@hja.co.uk)

ASIS Diary

2008

07 - 09 July

Security & Resilience Asia 2008
Singapore.

11 - 12 August

Integrated Identity Management.
KL, Malaysia

15 - 18 September

54th ASIS Annual Exhibition and
Seminar, Atlanta USA

22 - 23 September

Info-Protect, Barcelona

23 September

Pre-Seminar Dinner

24 September

Autumn Seminar, Linklater,
London

07 - 08 October

4th Annual Loss Prevention
Conference, London

07 - 09 October

Information Security Solutions
Europe Conference, Madrid

08 - 09 October

Health and Safety 08, The
Reebok Stadium in Bolton

1 November

CPP Examination, Streatley,
Berks

05 - 08 November

Homeland Security 08 Istanbul,
Turkey

19 November

Pre-Seminar Dinner

19 November

Winter Seminar and AGM,
Reuters, London

02 - 03 December

ISNR London, National Hall,
Olympia, London

2009

26th - 29th April

8th European Conference,
Montreux, Switzerland

*Seminar venues are booked for
2009 - dates will be confirmed
shortly. Also, there are a number of
Regional Meetings being organised
currently: again, details out shortly.*



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