

“Voted Chapter Newsletter of the Year 2003 by ASIS International”

Are You Qualified to Specify Security?

BY DAVID CRESSWELL



If ever you have been involved in specifying physical security systems you will know what a minefield this can be, even with the help of an experienced security consultant. As security technology migrates to ever more complex platforms, the level of technical knowledge required to make an informed purchase decision exceeds that which can be acquired solely “on the job”. The alternative is to leave the technical decisions to the suppliers; there is probably nothing they would like better!

The Purpose of the PSP

The ASIS Physical Security Professional (PSP) qualification was introduced to provide busy security practitioners with just the right level of knowledge required to navigate their way through the myriad of technical physical solutions on offer and to make informed, cost-effective and risk-commensurate purchasing decisions. Targeted at security professionals whose primary responsibility is to conduct threat surveys, design integrated security systems that include equipment, procedures, and people, or install, operate, and maintain those systems, the examination syllabus focuses on three key areas:

- The Physical Security Assessment
- The Selection of Integrated Physical Security Measures
- The Implementation of Physical Security Measures

Who Should Sit the PSP?

The majority of the candidates sitting the examination in the UK have thus far been security managers.



But security consultants are increasingly

recognising the relevance of this important qualification. In the still unregulated environment of security consultancy, virtually anyone can establish himself or herself as a security consultant and the SIA has delayed action on this front until at least late 2007. One way that a potential client, and the SIA, can verify that a physical security consultant has the required level of knowledge to operate satisfactorily in physical security specification is through PSP certification.

The certification has particular relevance, also, to suppliers wishing to demonstrate their security specifying credentials to prospective customers. Hitherto, very few of those who operate in this sector of the industry have specific security qualifications and the PSP seems to be the perfect qualification to fill this need and enhance credibility.

PSP and CPP – The Difference

One area of confusion that hasn't been adequately addressed is the difference between the CPP and the PSP; even after two years, the erroneous description of the PSP as a “mini-CPP” is still heard. The essential difference lies in the purpose. The CPP is very much about an individual becoming recognised as a proven leader in the security management profession. Without parallel, it is the most widely recognised security management qualification in the world. The PSP, however, is specifically about gaining the ability to efficiently and cost-effectively

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Dear Friends

Please excuse my absence from the last newsletter, the little matter of guarding licensing proved to be a touch distracting! Now that the first wave of angst is out of the way and 20th March has passed fairly uneventfully, most of us are enjoying a quiet period of contemplation, waiting to see who the SIA has in its sights and whether promises will be matched by actions. Let's hope so.

Life outside licensing goes on, I'm pleased to say. We had an exceptionally good seminar in March, kindly hosted by BAT in London. The late cancellation of one of the speakers, though disappointing, was perhaps a blessing in disguise. We had some extra time to mingle with colleagues and give more time to the exhibitors. This slightly shorter format, with four

key speakers rather than five, is a formula we will consider for future seminars.

The seminar was preceded by another highly successful dinner, this time held at the Rembrandt Hotel in west London. Details and photos from the night are published later in the newsletter so I won't elaborate on the night other than to say that the format is proving very popular, particularly with those who live out of London and wish to combine the dinner with the following morning's seminar. It is an ideal way to meet new friends and old acquaintances in a very informal setting.

I am pleased to recognise the appointment of our Regional Vice President, Peter French, to the Board of Skills for Security, the sector skills body for the security industry. This recognises Peter's individual contribution to the security profession and the respect ASIS International is held in by the UK security industry.

We have two members' events coming up soon; I would ask you to support them both.

On Saturday 6th May we have our dinner dance at Tudor Park Hotel & Country Club, Maidstone. Please come as a couple or make up a table with members or guests.

On Monday 8th May we have a members' day at the IFSEC show at the NEC. This will involve a members' lunch and three afternoon seminars, all free of charge to ASIS members.

I hope to see you at one of these functions or at the next seminar on the 29th of June.

Congratulations to Stuart and Fenella on the birth of their son, Mathew on 21 April!!!



Helene Carlsson – Joint Editor

After almost 20 years as a security professional in the corporate world (Sweden & UK) Helene thought the time was right to explore the consultancy business. In 2003 she started up her own business and has for the past two years been working with Greymans Ltd as a Security Consultant.

Helene has been a member of ASIS since 1989 and on the ASIS 208 Committee for many years (too many perhaps). She is now looking forward to moving the 208 Newsletter into the 21st century.



Mike Hurst – Joint Editor

After several years in "The City", Mike Hurst entered the fire and security industry in 1989 and worked initially in Sales and General Management positions. Since 1992 he has been with HJA Fire and Security, Recruitment Consultants where he is a Director. He is a Member of the Recruitment and Employment Confederation (MREC) and has contributed numerous articles to security publications. Mike is an advocate of continuing professional and personal development.

He organised the last Autumn Seminar and is also trying to enhance the Chapter website – any offers of help appreciated.



Graham Bassett – Advertising and Seminar Exhibitors

Graham Bassett has worked in recruitment within the Security Industry for some 18 years and is currently a Director with SSR Personnel.

He is Chairman of the BSIA Recruitment Code of Ethics and sits on the REC Association of Executive Recruitment Committee (AER) responsible for standards and training.

He is well traveled and his working career has taken him to various interesting spots around the globe to include a three-year assignment in Saudi Arabia.

A keen advocate of Life Training (an alternative to Life Coaching) he is also due to do the "Fire Walk" with Anthony Robbins in October (he must be mad).

Graham is an avid supporter of taking ASIS forward within the commercial world of security and is pleased to see such an increase in exhibitors and advertisers supporting the chapter.

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specify physical security systems, and often delivers a very rapid return on investment to the holder's company. Ray Harris, one of last year's candidates, explains:

The PSP certification has definitely increased my overall knowledge and understanding of physical security planning and management. I feel confident in discussing security technology requirements, risk identification and mitigation measures, together with the procurement and implementation process.

Ray's views are echoed by other successful candidates from 2005:

The PSP has allowed me to look at security systems from a much wider viewpoint. My previous experience was much more product oriented; following the PSP study I have applied risk assessment and modeling as part of my security consultancy activity.

TIM HODGES, SECURITY CONSULTANT

The PSP has given me access to high quality reference material, allowing me to reassess why I do what I do and the manner and reason for doing it.

IAN McCULLOCH, SECURITY SERVICES TEAM LEADER

The PSP has given me huge confidence in dealing with the physical security issues that arise in our facilities, and my general contribution has risen very sharply. My understanding as a whole has certainly been enhanced by undertaking the certification.

NICKY JOHNSON, SECURITY MANAGER, MANUFACTURING

Getting Trained and Certified

The ARC Training International Academy for Security Management, on behalf of ASIS Chapter 208, prepares candidates for the PSP examination each year through attendance on the Physical Security Management programme. This year's course runs 30 October – 3 November (leading up to the examination on 4 November), with guided distance learning preparation beginning some months before, in July.

First introduced into the UK in 2004, candidate numbers doubled last year, and with a candidate success rate of 75%, demand for this year's course is bound to be high. For further information or details on how to register contact Janet Ward on

+44 118 984 1040 or janetward@arc-tc.com.

Secure Incident Database



The Secure Incident Database is a vital tool in the performance of effective Governance, Security and Safety incident management. It allows you to:

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If you would like more information on our **Secure Incident Database** call us on 0207-353-9000 or visit us on the web at www.qccis.com or email contact@qcc.co.uk



Data Mining as a Fraud Prevention Tool

The following article is based on a presentation given by Richard Kusnierz at the ASIS Spring Seminar on the 16th March.

Data mining as a concept has been around for quite some time and has achieved a place in the fraud investigator's tool kit. It can equally be used in the prevention, investigation and detection of fraud and counter fraud professionals should remember that as data comes in all shapes and sizes, so do data mining solutions. In investigating a suspected fraud, it is the intelligence and information that data mining can provide that is of interest, and consequently the data mining tool has to be flexible enough to analyse different data sources as well as maintain a robust audit trail.

As investigators, we know that most frauds are perpetrated by an insider, and as the fraud increases, so does the seniority of the perpetrator. And yet many organisations are put off from very simple data mining by a general misunderstanding of the Data Protection Act 1998 and subsequent human rights and privacy legislation. For example, most organisations have a conflict of interest policy and data mining can be used to effectively audit the adherence to such a policy by matching employee data against its supplier information. The Data Protection Act does not prevent such a process; it merely requires that personal data is treated in accordance with the key principles of the Act.

Therefore the key stages for an organisation wishing to conduct such an audit are:

- register that employees', clients' and suppliers' personal information will be used for "Crime prevention and the prosecution of offenders";
- inform employees, clients and suppliers that as part of conducting business with the organisation, certain information will be used for crime prevention and may be shared with third parties as part of a data matching mechanism; and
- conduct a Data Protection Act adverse impact assessment to determine what effect such a data mining process would have on its employees and what the effect would be on the organisation if no audit took place, i.e. a significant fraud could take place which could put the company out of business.

Provided that these stages are carried out, an organisation should be able to use data mining to identify

possible conflicts of interest from within its own data.

Yet another source of information and potential data may be found on the Internet. We are all familiar with the use of "Google" as a search tool, but there are also many useful data sources provided by government and other official sources that can be used to enhance the data mining process. For example, the FSA requires that regulated organisations have adequate anti money laundering systems and consequently both the US Treasury and the Bank of England have downloadable files of suspicious persons and organisations.

However, before organisations start to download additional information, they should first look at the integrity and completeness of their own data. Corporate databases that are missing key fields or have information that is inaccurate indicate that the controls surrounding database maintenance are poor and could be exploited. If the key records for a supplier could be altered, for example by changing the sort code and bank account number, then funds could easily be diverted. Monitoring data integrity is a good indicator of an organisation's susceptibility to fraud. A company's VAT number is like an individual's passport number. A bank would not consider setting up a new account without having information to validate a new customer; traditionally this would include confirming the individual's address, having some utility bills, a driving licence or a passport. From our experience of reviewing over 100 UK FTSE 500 companies the same is not the case, where over 80% of these companies did not record their suppliers' VAT number and in many cases the supplier's address could not be validated against the Royal Mail's database of valid business addresses.

The sad reality is that while the tools and techniques exist for proactive data mining to act as an effective deterrent to employee fraud, companies are not adequately recording basic information. The old computer-programming adage of

"Garbage in – garbage out"

Could be re-written as:

"Poor data in – the fraudster's laughing all the way to the bank in Monaco"

The Mervyn David Award 2005

Your Committee is pleased to announce that the winner of the Mervyn David Award for 2005 is David Dickinson FSyl, Chief Executive of the British Security Industry Association (BSIA). David has held this post since April 2002 and the award is in recognition of his outstanding contribution to the UK security profession during this time.

Most notable of his achievements has been his active role in the creation of the new sector skills body, Skills for Security. This body will be hugely important to the profession in the years to come. It will create a training platform for the whole security industry, for security officers, engineers, investigators consultants, managers and security directors. It is safe to say that without David's drive and vision the new skills body would not have the sound platform it has today.

In addition to this, David is actively involved in a number of key industry issues, most notably the regulation of the security industry and any subsequent moves towards a wider policing family. Granted that his first responsibility is to the members of his trade association, David manages to balance this with an honest desire to do what is right for the profession at large.

The Mervyn David Award is in honour of our first Honorary President, who made a huge contribution to the UK Chapter. It was first presented in 2001 and was won in 2004 by Bruce George MP.



CPP Profile

Name:

Company:

Position with Company:

How many years with that Company?

Duties and Responsibilities:



Paul Stewart Barker, MSc, FSyl, CPP, CFE

Chevron Corporation

Regional Security Adviser

4 years

Responsible for security advice, investigations, security awareness and maintenance of corporate standards across Europe, Africa, Middle East and FSU, based presently out of West Africa for Chevron Corporation.

12 years

Yes most certainly. It first help me grow in the international arena; it enabled me to contribute as a SME to international conferences; it promoted my name and it opened up opportunities with other employers (BG Group and latterly Chevron)

How long have you been a CPP?

Has it helped your career? If yes, how?

What advice would you give to prospective CPP candidates?

Many of my former CCP students (94 to 98 when I ran CPP programmes in UK and Far East) have since gone on to take up very senior roles in industry and commerce.

Do you have any other Security related qualifications? (please list)

Certified Fraud Examiner CFE
MSc in Security Management
Fellow of the Security Institute

Any other comments.

Privileged to be first recipient of the Mervyn David Trophy Chpt 208, UK.***Please supply a photo to accompany the profile***



Senior Regional Vice President's Report

By the time the UK Newsletter hits the streets over 400 members and guests will have met in Nice for the 5th European Security Conference.

Yet no sooner has the final event played then ASIS programme committees begin planning for further international conferences, Singapore in February and Berlin in April 2007.

Feedback from the conferences rates members' presentations most highly for content and relevance. It is encouraging to see so many members of Chapter 208 ready to contribute in Nice, so hopefully we can encourage you to apply for speaker sessions in 2007.

On the 11th April the newly formed Czech Republic Chapter met for their first official meeting. The local ASIS members have individually been very active over many years. A few of them have, for the past 3 years, organised an Annual Security Conference. This year's theme, 'Corruption' attracted over 150 attendees. Miroslav Zahalka would be really pleased to hear from any UK members who are passing through Prague, or who might wish to contribute to next year's conference.

The Nice Conference was especially poignant as attendees were hosted by the recently formed French Chapter. In Berlin our newly petitioned German Chapter will most definitely be active hosts wishing to welcome all ASIS members and professionals to one of Europe's fun Cities. If members let the European Bureau know in advance as to what facilities or infrastructure projects they might wish to visit, perhaps we can form special interest groups to facilitate.

With the growing dynamic of our European membership perhaps we can start to establish commercial councils to represent sectors and start to develop a mechanism for communicating in Brussels.

ASIS International has been developing a forum for enterprise risk management, with partners ISSA and ISACA, with a combined global membership of 90,000. This is a grouping that will increasingly gain synergy and energy over time.


ASIS Europe is committed to bringing professional services to our growing membership; your ideas and participation are always valued.

Please contact peter.french@ssr-personnel.com with any comments you may have.

CPP Profiles

One new feature of the Newsletter is the CPP Profile Page. We thought that members and non-members who are considering studying for the qualification might benefit from the experience of benefit of current CPP.

To have your profile featured here, please email Mike Hurst (mike@hja.co.uk)

Name:		Alan F Farley
Company:		Thames Water Plc
Position with Company:		Security Manager
How many years with that Company?		32
Duties and Responsibilities:		Security Policy Security Standards Security Performance External Liaison TSCM Executive Security Security Training, Briefing and Information Destination Travel Risk Assessment Security Advice and Support to management
How long have you been a CPP?		Since November 1996
Why did you decide to become a CPP?		It is the only truly portable international professional security qualification
Has it helped your career? If yes, how?		It has established my security credentials in the eyes of my peers and demonstrated my expertise in my professional speciality to the wider world. Should I ever seek other employment, it will provide evidence of an independent assessment of my ability.
Has the CPP helped in your day-to-day job function? If so how?		Not immediately, but it has allowed me to work on a peer basis with other senior professional in committee functions etc. I am a standing member of the ASIS Utilities Security Council and am currently working with a committee developing an ASIS Guideline on Physical Security.
What advice would you give to prospective CPP candidates?		Be prepared to work hard – the exam is not a push-over! Don't go into it too early – a wide general experience helps you figure out what is behind the questions
Do you have any other Security related qualifications?		Post Graduate Diploma in Security Management (Loughborough University)
What security organisations are you a member of (ASIS, Sec.Inst. etc.)?		ASIS International
Any other comments.		If you are intending to pursue a serious career in international security management, a specialist qualification is increasingly desirable. The CPP is pre-eminent in this respect.

Name:

Company:

Position with Company:

How many years with that Company?

Duties and Responsibilities:



Amanda J Seevaratnam

BAE Systems

Site Security Controller for Filton & Programme Security Controller for the Aircraft Carrier Alliance

six

Responsible for the security of the BAE Systems Businesses based at the Filton site in Bristol

Responsible for all aspects of security for the UK Aircraft Carrier Programme, encompassing six industry partners and the UK Ministry of Defence

How long have you been a CPP?

5 months

Why did you decide to become a CPP?

Though I have been working in Security for a long time I had no formally recognizable Security Qualification. I wanted a qualification that was recognized across the security industry, and internationally, rather than something specific to the Defence Industry and the UK only.

Has it helped your career? If yes, how?

And, of course, to make me more saleable!

Definitely, not only am I younger than a lot of my colleagues, I am female and am not ex-services, which is rare in my field. The CPP has given me more credibility, and demonstrates that not only am I here to stay but that I take my career very seriously. This is not just what I think – I have noticed senior colleagues, customer and even suppliers raise their eye-brows when they discover I am a CPP.

Has the CPP helped in your day-to-day job function? If so how?

The Organisation I work for is global, with increasing business in the US – the CPP has positioned me to be part of that due to its international acceptance.

I have a greater understanding of the bigger security picture, not just the HMG view. That is useful for finding 'other ways of doing things' that may be new to my industry, but best practice elsewhere.

What advice would you give to prospective CPP candidates?

If something comes up that I don't deal with all the time then I know where to look to find further info, and if that fails there is always someone to 'phone!

Definitely attend the two training seminars. I had not done any studying before the June seminar. After it I kept up to the equivalent of 1 hour a day (just about). Don't just rely on the study guides – you DO need to read the books – not every page of every one, but you'd be surprised at the spread of knowledge you need to get through the paper.

YOU DO NEED TO STUDY

Do you have any other Security related qualifications? (please list)

Various Defence Industry Security Association training courses; Security Controller Training, International Visits, Contract Security, Security Vetting, IT Accreditation

Currently studying MA in Security Management at Loughborough University, due to finish in 2007

What security organisations are you a member of (ASIS, Sec.Inst. etc.)?

Defence Industry Security Association (DISA)

SSR Report “Significant Increases to Executive Salaries”

The security professional is benefiting from a significant increase in salary and performance benefits.

For the second year 100% bonus payments have been achieved against a background of organisational cost reduction. The business manager who has delivered improving risk reduction outside of the nuts, bolts and screw driver of the function will have also seen an increase in responsibility and satisfaction.

Without doubt the terrorist attacks in Europe underlined to the corporate suite the necessity in having a proven business capability in place, many c-suite executives seeking reassurance from their Chief Security Officer as to their ability to deal with any crisis.

New hires to an existing CSO position will negotiate or arrange on average a 9% increase on the current organisational salary grade. For those negotiating for an organisation’s newly created CSO position, the average salary will be £115,000 pa.

Positioning the security function as a business enabler, delivers for any practitioner great advantages in influence,

salary and board room support. The buzz word in business today is security, it has to be sponsored from the very top, but then delivered in a way that the business can understand and value. Security is becoming a true partner across whole areas of global business. Business managers in security are a competitive asset to an organisation.

Within the regulatory functions of compliance, AML, Sarbanes-Oxley and Safety, there have been significant remuneration increases. For instance, in the financial services sector a lack of suitably skilled applicants is driving up the nett salary range by up to 25% against 2005 levels for those mid-management and investigator positions.

Successful managers of security have strategically positioned themselves to deliver a competency framework and ROI reporting that defines a security return in such areas as brand reputation, fraud defence, people protection and have to hand an impromptu solution across a range of business problems.

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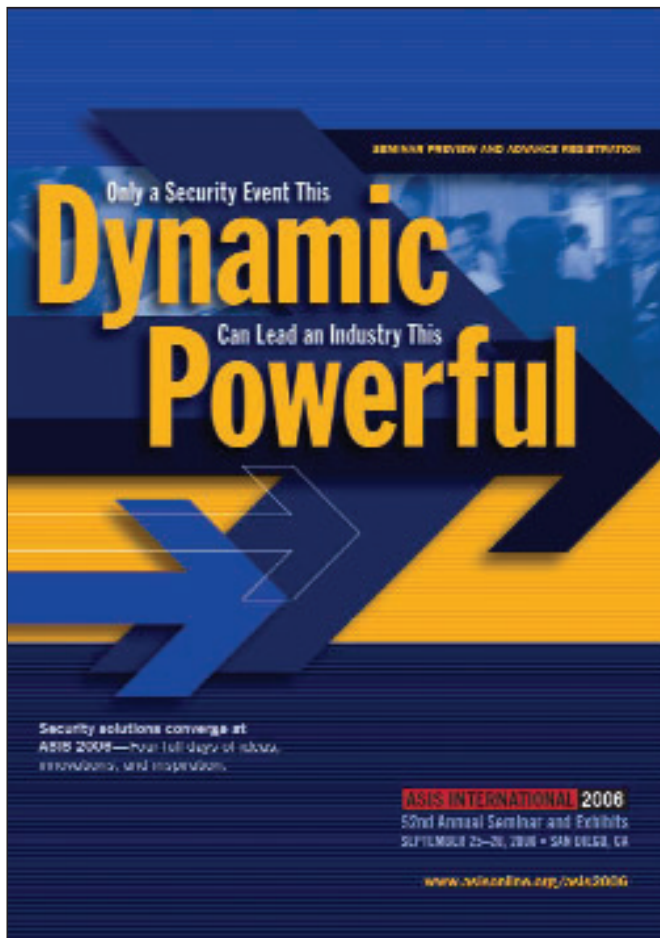
  

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ASIS 2006 Seminar and Exhibits Offers View of Security Industry's “Big Picture”

Unrivaled Educational and Networking Opportunities Pair with Innovative Exhibits



At Security Industry's Largest Show being held Sept. 25-28, 2006, Alexandria, VA (March 31, 2006) – ASIS International (ASIS), the preeminent organization for security management professionals worldwide, today announced plans to make the 52nd Annual Seminar and Exhibits—being held Sept. 25-28, 2006 in San Diego, Calif.—its most powerful event ever, with increased educational and networking opportunities and exhibits that encompass the latest security technology and innovation.

professionals—from counterterrorism and enterprise security to loss prevention and crisis management, to infrastructure protection and much more. In each session, industry experts will relate their real-world experiences, triumphs and lessons learned and share their views on the political, social and technological trends that are redefining the security industry.

ASIS 2006 will also bring together more than 20,000 security professionals from around the world and across the industry, creating a unique networking opportunity—in educational sessions, after-hours events such as the President's Reception and on the tradeshow floor—for the exchange of ideas, information and experiences.

“As an organization dedicated to advancing security worldwide, we are delighted to offer an event this exciting and important to the future of the industry,” said Jeff Spivey, CPP, PSP, 2006 ASIS President. “Every aspect of the Seminar and Exhibits is geared toward increasing security professionals' knowledge and understanding of the trends and technologies that will affect their practice. That it can be this enjoyable is a bonus.”

Prominent keynote addresses from former CIA

Already recognized as the world's largest show dedicated to security, ASIS 2006 promises to be the best educational opportunity in the industry as well, offering over 150 high-quality, insightful education sessions of interest and importance to security practitioners of all experience levels. All sessions have been peer-reviewed and selected from a field of entries in the most highly competitive submission process in ASIS history.

Sessions will cover the gamut of emerging issues and topics crucial to today's security management

director George J. Tenet, and Bob Dole, the former Senate Majority Leader and a recognized war hero, will serve as highlights of the ASIS program.

Director Tenet led our nation's intelligence community from 1997 through 2004—one of the most crisis-filled eras in modern U.S. history. His keynote address is expected to provide an insider's perspective of today's global security issues and insight into what the future holds for our nation, its allies, and our global interests.

Senator Dole will speak on "Leadership and Values in the 21st Century," and will share examples of the wisdom, candor and leadership that have distinguished his remarkable career in military and public service, as well as his work today in the private sector.

In addition, widely acclaimed television health correspondent Dr. Bob Arnot will lead a panel of medical, public health and security experts in a discussion on Avian Flu as part of the Seminar's Security Insights program. Dr. Arnot's considerable knowledge as a physician and experience as a foreign correspondent ensure that the panel's discussion of the potential long reaching effects of this impending health crisis will be as informative and lively as it is timely.

Veteran comedian Bob Newhart will close the ASIS 2006 program by sharing some of his world-renowned humor during a lunchtime presentation on September 28th.

The ASIS Seminar and Exhibits was recognized in 2005 by Tradeshow Week as one of the 50 fastest growing tradeshows in the U.S. and Canada. This year's show—boasting more than 270,000 square feet of the latest security technology and innovations—promises to be the most dynamic event yet, providing a forum for more than 870 companies to demonstrate the cutting-edge security products and services that are shaping the industry today. Exhibit attendees will be able to find solutions, and to talk to top product experts, service providers and manufacturers to address all of their security needs. Plus, admission to the exhibits is FREE.

For complete information on the ASIS International 52nd Annual Seminar and Exhibits, please visit www.asisonline.org/ASIS2006, contact 703-519-6200, or e-mail asis@asisonline.org.

ASIS Diary Dates 2006

6 May

Chapter Dinner Dance, Tudor Park Hotel & Country Club, Maidstone

8 – 11 May

IFSEC, National Exhibition Centre, Birmingham

8 May

ASIS members lunch and mini-seminar - IFSEC

29 June

Summer Seminar, Prudential, Laurence Pountney Hill, London EC4

8 June

Golf Day - Purley Downs Golf Club,

21 September

Autumn Seminar, GlaxoSmithKline, Harlow, Essex

17 November

AGM & Winter Seminar, Reuters, Canary Wharf, London

Golf Day

This year, the annual Golf day will be held at Purley Downs Golf Club, 106 Purley Downs Road, South Croydon, Surrey CR2
ORB www.purleydownsgolfclub.co.uk on Wed 6th September.

Lunch is at 12:30 followed by 18 Holes Stableford, 3 Course Dinner & Prize Giving.
The cost will be £65 per person.



IFSEC 2006 Update

ASIS Chapter 208 Informal Buffet Lunch and Seminar Monday 8th May

The ASIS UK Chapter 208 Committee has the pleasure to invite all UK Chapter members to an informal buffet lunch and UK and European Chapter members to a mini seminar event at the 2006 annual IFSEC.

The aim of the event is to raise the profile of the UK Chapter by providing an afternoon mini seminar to both the ASIS membership and non-members. The seminar will be focussed around three informative speakers who will present diverse topics.

You can register for your free pass to IFSEC by following this link <http://www.ifsec.co.uk/registration> and entering your details.

ASIS seminars located at The Security Management Seminar Theatre - Hall 7

Speakers and Topics

Martin Gill – Quantifying Quality

This discussion will debate the extent to which 'quality' (in its different forms) is a cost and/or a benefit. The talk is part of the Security Research Initiative, supported by ASIS International, which during 2006 is examining the contribution security makes to the bottom-line. The discussion will examine the ways that quality enhances performance and the real benefits that emerge and assess the extent to which these can be quantified.

Martin Gill is Director of Perpetuity Research and Consultancy International (PRCI) a spin out company from the University of Leicester where he is a Professor of Criminology. The company specialises in the areas of security management, risk management, crime and crime prevention. Martin has been actively involved in a range of security studies including, the causes of false burglar alarms, why fraudsters steal, the effectiveness of CCTV, the effectiveness of security guards, how companies protect their brand image, the generators of illicit markets and stolen goods, to name but a few. He has published widely (11 books and over 50 articles) and is currently working on the 'Handbook' of Security'.

John Little – An Update on Technical Counter Measures (TCM) for Security Managers

Espionage, real threat or myth? The session will provide an up to date view on risks and valuable advice for Security Managers and Companies trying to defend against such attacks.

John Little is Managing Director of Shearwater ECM, his background being with the British Foreign and Commonwealth Office. There he was concerned with the technical defence of British Missions, world wide, as well as a tutor in the FCO Training School. He also has extensive experience on telecommunications and electronic manufacturing. The company designs and manufactures Technical Security Counter Measures (TSCM) equipment for counter surveillance.

Shearwater provides a suite of equipment for a total optimum solution for defence against electronic attack, as well as training in both equipment operation, and TSCM Sweep methods. Sweep services are also offered, as well as awareness training to corporate staff.

Barry Walker – Benefits of Certification

Increased numbers of Companies are expecting the Security Professional to demonstrate their ability and experience in security through professional certification. The discussion will examine the ways that professional qualification can both enhance performance and provide real career development benefits.

Barry has been actively involved in the UK ASIS International CPP process for a number of years since passing his CPP in 2001, becoming the UK ASIS CPP Rep the year after until 2005. During this time he managed to not only raise the UK's average pass rate from 80% to 85%, but also increased the interest in the exam amongst the Corporate environment culminating in a record number of candidates for the 2005 exam. ASIS International presented Barry with an award for his commitment to the CPP in 2003 and 2004. Barry's commitment to the CPP continues by remaining as Chief Instructor, and Chairman of the Chapter 208 Professional Development Committee.

Barry is a Security Advisor with MFD International, a multi-discipline Engineering and Security Consultancy based in Romsey, Hants. Barry recently moved to MFD after 6 years with TPS Consult. Barry's role includes carrying out Risk and Threat Assessments, Security Audits, security system philosophy and design, operational requirements and procedures.

Buffet Lunch

The buffet lunch, sponsored by Wilson James, will be available to ASIS members only and will be held outside the Security Management Seminar Theatre on Stand 555 in Hall 7 from 1.30pm to 2.00pm. If you would like to attend this lunch please reply by email to events@wilsonjames.co.uk so we can gain an idea of expected numbers. The lunch will provide the opportunity to recharge your batteries following a busy morning at the show and network with many peers from diverse backgrounds in an informal environment. Members of the UK Chapter Committee will be available should any members wish to discuss ASIS related topics.

We hope to see you there.

Best regards

Barrie Millett

VICE CHAIRMAN PROFESSIONAL DEVELOPMENT COMMITTEE
ASIS INTERNATIONAL UK CHAPTER

...OOPS!!!!

Jack Munsey, 36, a Martin County, Fla., sheriff's deputy, has been fired after an investigation showed he was using his patrol car video system "for unofficial purposes.

"Video from Munsey's car camera included zooms of bikini-clad women, "an extreme close-up of a motorcycle passenger's breasts," and scores of other "inappropriate" images, the investigation found. A Police Benevolent Association attorney says the various shots of multiple women were not a "regular" thing, but "only an isolated, dumb, stupid and [juvenile] event." (Palm Beach Post) ...

Flight held up by tea break

Passengers on a jet returning to Britain were told they could not land because an air traffic controller was having a tea break.

The Thomson flight was forced to circle the airport, finally landing 25 minutes late, reports the Daily Mirror.

Ken Jones, 70, said he and fellow passengers though the captain was pulling their legs when he made the announcement as they approached Cardiff Airport.

Ken, coming home from a break in Tenerife, added: "He said sorry for not being able to land but explained that the duty controller at the airport wasn't authorised to land us and we'd have to wait until the other one came off his break.

"The captain added 'In all my time flying, I have never come across anything like it before'. Because it was April 1, I thought at first it might have been a practical joke."

A spokeswoman for the National Air Traffic Services said: "We regret the delay to the arriving Thomson flight. Staff at Cardiff are fully qualified. The cause of the delay is now being investigated. <http://www.ananova.com/>

MORON OF THE WEEK

"He took clothes and meals," said Washington County, Mo., Sheriff Brian Rahn. "Whatever he was finding in those refrigerators, he was filling up on it."

He was speaking about a burglar who likes to make himself meals, take showers, and pick out changes of clothes from homes he breaks into. But they have a fresh lead on the burglar's identity: he also helps himself to home computers, where he surfs the Internet and checks his e-mail. On one recent caper, Rahn said, "He never logged out." Detectives say that helped them discover his identity, and his arrest is pending.

Sat navs steer drivers down Crackpot route They are supposed to keep drivers out of trouble - but satellite navigation systems have been directing scores of cars and vans up a narrow, twisting cart track with an unprotected 100ft drop on one side.

Sat nav systems identify the track as a short cut between Swaledale and Wensleydale, in the Yorkshire Dales.

Despite a no through road sign and a five-bar gate, many drivers have continued along the rocky track, which leads to the tiny village of Crackpot. www.guardian.co.uk/

Internet blows CIA agents' cover

The CIA, based in Langley, Virginia, may have to update its methods

The Chicago Tribune says it has compiled a list of 2,653 CIA employees, just by searching the internet.

The newspaper said it gathered the information from online services that compile public data, that any fee-paying subscriber can access.

It did not publish the names, at the CIA's request. Many of the agents are believed to be covert. The paper also located two dozen "secret" facilities. www.bbc.co.uk

SUDOKU

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SIA UPDATE

Robert Buxton, SIA

The launch of the SIA Approved Contractor Scheme

On 30 March 2006 at a Central London hotel, John Saunders, Chief Executive of the Security Industry Authority (SIA) hosted a reception for representatives of the first 85 security companies to achieve the new SIA Approved Contractor Scheme (ACS) accreditation.

The much awaited ACS was launched on the 16 February by Home Office Minister Paul Goggins, and the first approvals were announced on the 20 March - the same day that compulsory SIA licences for the security guarding sectors was introduced. The Private Security Industry Act 2001 allowed for the establishment of a voluntary system of inspection of security providers which the buyers of security, and the public, could have confidence in and which demonstrated that any security company holding the accreditation is reputable and has adopted proven good practice in all key areas of their business. From that the Approved Contractor Scheme was born.

The benefits to companies achieving ACS are many including being officially registered as approved, being able to advertise to the public and buyers as such, and being able to employ and deploy a small percentage of their security staff who are not yet licensed by the SIA but who have been trained, achieved their qualification and have had their licence application accepted by the SIA for processing. Companies are not able to deploy unlicensed personnel on assignments that involve contact with children or vulnerable adults - that is where their normal duties involve, or are likely to involve, being in sole charge of such persons. Only those who have undergone and satisfied full SIA requirements, including a criminal record check, will be allowed to work with such groups. The exemption is a huge bonus for security companies.

There are three possible routes a company can take to ACS approval; Standard, Fast Track and Passport. With Standard and Fast Track a company uses an ACS Self Assessment Workbook to assess themselves then there is a subsequent assessment by an SIA accredited assessing body. There are now eight ACS Awarding Body companies that are trained and ready to undertake company assessments on behalf of the SIA. Passporting will allow companies who hold recognised accreditations to simply passport to ACS. The Passport route will be available if relevant independent inspection standards are developed by the industry.

At the ACS reception John Saunders recognised the commitment of the private security industry, he acknowledged their outstanding achievements in a short timescale and he applauded the character and will of the industry. He announced that in the 25 working days since ACS was launched; 500 organisations had registered their interest, 180 organisations had submitted applications, 85 organisations have been approved and 65,000 people were working for Approved Contractors - With businesses ranging from 10 employees to many thousands.

But the ACS is only part of the changes affecting the security industry, as is the training and licensing hundreds and

thousands of individuals. The SIA is the catalyst for introducing licensing and regulation which will fundamentally change, and modernise, some of the more unhealthy dynamics of the private security industry.

There has long been a strong determination from within the industry to remove those whose business practices are unacceptable; to improve employment practices; to invest in the people; create a respected and stable workforce with genuine career prospects; to overhaul the unbalanced relationships between suppliers and buyers; to deliver innovative products built around people and technology which are based on quality and performance and not on cheapest price; and importantly, to gain the respect and recognition of corporate and public sector Britain, the police and the public.

At the launch of the SIA in April 2003 we stated that whilst licensing was a foundation stone to creating such change, by far the most powerful mechanism for industry transformation was ACS. In designing the ACS scheme we listened very carefully to all stakeholders, and in particular the industry's customers, and the messages were clear and consistent: create a scheme that encouraged businesses in the industry to improve their standards; create a framework for developing, promoting and spreading best practice; create a scheme that is appropriate to a changed industry - that is fit for the future; and build on existing good practice.

The ACS design, development and now delivery has been a tough journey for us all but we believe we've arrived in a good state. The ACS is now up and running and those who have attained approval are now reaping the benefits.

While the ACS was being developed the SIA was working with the industry to license the many and varied sectors that make up the private security in England and Wales. It was a huge achievement but in the 700 working days since the launch of the SIA; 205,000 individuals now hold a recognised security qualification; there are over 1,000 qualified independent training providers; 15 new qualifications have been introduced and available through 6 awarding bodies; 145,000 licence applications have been submitted to the SIA; 88,000 individuals now hold SIA licences and can demonstrate that they are trained, qualified and fit and proper people for their role. And in all those applications received only 3,400 have been rejected - that's just over 2% of applicants.

The scale of investment by the industry in licensing and regulation is enormous. Businesses, large and small, have displayed considerable commitment and professionalism in managing all the complexities and they genuinely deserve respect and recognition. However, others have placed their organisations, staff and customers at risk by not embracing change and they may now be paying the price. So much has been achieved by the industry, and the future is even more demanding, but there has never been a greater need for a strong, pragmatic, visionary and respected private security industry.

SPRING SEMINAR

Thursday 16 March 2006

Mike Hurst



The Spring Seminar was this year hosted by British American Tobacco and sponsored by Initial Security. Both of the companies have been strong supporters of the Chapter for which we are extremely grateful. We would also like to thank our exhibitors Bell Security Limited (Traccess Division), Esoteric Limited, Nedap Great Britain Limited, IRISYS InfraRed, Greymans, Integrated Systems Ltd, ARC and Universal Security Systems Limited.

The Speakers on the day were:

Bill Briggs Head of Group Security for DSGi plc (Dixons Stores Group). Bill leads a team that provides services to over 1200 sites in six countries. Included in this brief is the Head Office in Hemel Hempstead, which was affected by the oil terminal explosion, c. 1 mile away, in December 2005.

Richard Kusnierz is the founder and owner of Investigative Data Mining Limited, a specialist consultancy

dealing with all aspects of data mining and automated fraud detection, focusing on identifying indicators of fraud, conflicts of interest and data integrity issues within corporate databases. Richard's presentation is available on the web site www.asis.uk.org and details are in this Newsletter.

Andy Williams CPPis with Marriott Hotels International. Based both in London and Istanbul, Andy works mostly in the field advising hotel properties on threat assessment and crisis management. He is a member of ASIS International; The Security Institute; The Royal Society for the Promotion of Health and a Certified Protection Professional (CPP). His presentation included an insight into how Marriot reacted to the bombing of their hotel in Jakarta.

At the pre-seminar dinner on Wednesday 15th, The Mervyn David Award 2005 was presented to David Dickinson of The BSIA (see *article by Stuart Lowden*)



Andy Williams



Bill Briggs



Richard Kusnierz

■ NEW MEMBERS

Chapter 208 extends a warm welcome to the following new members:

Adil Abdel-Hadi	Shield Security Services Ltd	Stephen McGee	
Simon Brady	HART	Andrew Melville	
James Butler	SSR Personnel	Alison Miller	Churchill Recruitment
Paul Butler	Executive Decision Services Ltd	Christopher Mitchel	
Grahame Campbell		Steve Nicholl	
Clare Chapman		Andrew O'Connor	
Scott Charnick		Roger Parkes CPP	Alderney Gambling Control
Robert Clark	OSS-CTC Ltd	Commission	
David Cooke	American Express	Geoff Paulsen	Walt Disney Company
Trevor Cooper	Ordin Security Services Ltd	Michael Pratt	Orange
Kevan Dalby	Total Surveillance Group	Christopher Pullin	Orange Ltd
Tim Davies		Michael Rack	Senstar-Stellar Ltd
Lawrence Elugbadebo		Robert Reed	American Embassy - London
Raymond Harris PSP	Deutsche Bank AG	Bryan Rice	Orange Ltd
Richard Highmore	Royal Air Force	Robert Roemer	AEGIS
Colin Holder	Page Associates International	Mark Rogers	HART
Ltd		Jairo Rojas	
Dan Hooton	Prudential plc	David Rubens	Meido Ltd
Aaliya Jassat	Momentum	Simon Schneider	
Simon Jones		Rosemary Scott-Lee	Orange Ltd
Neil Jordan		Nigel Stock	Experian Ltd
Bipin Joshi		Steven Thompson	Orange Ltd
Michael Kenny	Control Risks Group	Charles Timmis	
Stephen Massey		David Tomlinson	Page Protective Services Ltd
Alex McDonald	Vodafone Group	Lee Townsend	
		Nick Unsworth	HMA Consulting
		Barry Vincent	Tesco Stores plc
		Neil Wainman	EON UK Ltd
		Donald Walker	British Army
		Peter Welsh	Marriott International
		Peter West	Colliers CRE

Not an ASIS Member? Membership Benefits

Ten reasons you benefit from becoming an ASIS International Member:

- Unrivalled networking opportunities with more than 33,000 of your industry peers.
- Up-to-date information, including industry best practices, new technologies, and emerging trends.
- Complimentary subscription to Security Management magazine, the leading security industry publication.
- Opportunities to build a professional reputation and credentials.
- Tailored professional development programs to fit your specific career goals.
- Advocacy of the security industry to the government and business communities.
- Board-certified, professional designations.
- Members-only access to new career opportunities in security management.
- Access to more than 300 peer-reviewed, security-related publications.
- Discounts on program and Seminar registration, merchandise, and certification programs.