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ASIS International

It is sometimes possibly overlooked that the global aspect of ASIS International membership is one of its main advantages. For those who travel, a reliable contact in a foreign country is an invaluable asset. In the May/June issue of Dynamics each year, we receive a 650 page handbook of the 30,000 plus members of ASIS worldwide showing e-mail, telephone numbers and addresses alphabetically and by country.

In my own case I was originally a security manager for a major US multi-national company covering Europe, the Middle East and Africa, whilst the company had locations in all these areas, when you arrive there to give security advice you also need the help of local security managers. How to find a reliable guard company, alarm installer, investigative provider and so on are problems, which the local members of ASIS are always ready and willing to assist and provide help with.

I remember arriving in Johannesburg and needing to assist the local affiliate with a number of minor but important security issues. Thanks to Dynamics I was able to find help and enter into a useful dialogue by e-mail before



Nigel Flower speaking at a security conference in Nice

actually arriving. This saved time for my employer and made sure that I was getting good independent local advice.

The same was to happen when I worked in Russia, the Ukraine, Poland and the Czech Republic. Of course, I was able to carry out the same process in the countries of Western Europe, but there the facilities are much further developed and most of my company's businesses already had established links with good security providers.

Of course, CPP which was created in 1977 and now has some 12,500 qualified members world-wide, is another link which assists members to quickly find a helping hand overseas. You may have read, in the most recent issue of Dynamics, how ASIS is taking measures to gain global recognition for its security qualifications (ISO/IEC 17024) and this will provide further benefit, looking to the future. Many of our national qualifications are not so

7TH EUROPEAN SECURITY CONFERENCE
 "SECURITY: THE ESSENTIAL CORPORATE ASSET"

**ASIS International
 7th European Security
 Conference**

13-16 April 2008
 Barcelona, SPAIN

End of the first quarter 2008

The first quarter of 2008 has been fast paced and eventful for the chapter. Your team have been working hard behind the scenes to organise a number of events for your benefit, please ensure you check the events diary and provide your support by attending where possible.

The Chapter continues to broaden its wider risk management involvement in the UK and I can report that James Willison joined the Chapter Committee in February and will be leading our efforts in the "convergence" arena. James has already enabled us to be at the forefront of convergence in the UK, which I feel is an essential springboard to enable the Chapter to engage and develop our risk management footprint in the UK. This approach will, I believe, enable the committee to provide

greater resources and tools to our membership. James has provided a brief of this important development later in this newsletter.

On 5th February we held our first breakfast briefing session, which was a success and a first for the Chapter in Scotland. It was held at Royal Bank of Scotland conference centre in Edinburgh with a "Project Griffin" theme. Thank you to Keith Fleming for organising on my behalf, Wilson James for sponsorship, Royal Bank of Scotland for providing the venue and the speakers who took time out to share views / experiences. We will be returning to the North West for our second breakfast briefing of the year, once again, following the success of 2007, this will be held at the Greater Manchester Police facility on the 24th April.

The Chapter certification dinner will have been held by the time you read this newsletter. 2007 saw record numbers of successful certification candidates which is a confirmation of how the ASIS International certifications continue to be at the forefront of security qualifications recognised by multiple corporate and industry sectors. Well done to those who were successful in 2007 and thank you to all the UK Chapter volunteers who pull the highly successful UK Certification program together year on year!

April 13th will see the return of the ASIS International European Conference, being held in Barcelona. The itinerary looks packed with interesting and varied content. A number of committee members and

ASIS – SRVP Report

Our Barcelona Conference planning continues at a great pace. Sponsorship and exhibitors are already above 2007 levels and we have had worldwide attendee bookings, indicating that we will be hosting our largest European Conference to date. It is important that speakers exceed expectations and the programming committee continues to seek fresh innovative presentations.

As befits a worldwide practitioners organisation we have excellent fringe events planned from the 13th – 16th April. There are three pre-conference workshops as well as a wide choice of tours of the city and receptions in which to participate.

I think that it would be true to say that we are balancing exceptional practitioners sessions with social networking to allow for greater attendee interaction. The SRVP reception on Sunday and the President's reception on Tuesday will allow you ample time to meet other attendees, as we also attract a broad number of complimentary professions. For the first time, we will be using ASIS Connect, an online forum where delegates can interact prior to and for two weeks after the conference.

In Europe we have established two

Chapters so far this year, in Russia and Croatia, approved by the ASIS Board. To help the SRVP and RVPs facilitate this growing membership, the BoD has approved the following redistribution of regions in Europe.

This is allowing for sustained and sustainable Chapter development and provides strategic management for countries where, in their early years, this is usually required. Regional Vice Presidents have yet to be appointed for Regions 27B and 29 and I would be interested in hearing from members who would wish to stand for either RVP or ARVP positions in the future. Regular stimulus is required for all our enterprises and we see over coming years a greater outreach programme through education and region seminars. In early April the Czech Republic Chapter will have co-hosted a major conference under the auspices of the Czech Interior Minister, Mr Ivan Langer. This is a clear recognition of the professional status that our Czech members have established.

Each year the political engagement of ASIS Europe has raised our profile. Through our work in professional standards, we are now recognised in the heart of Europe as being a group of security professionals who can be



Peter French

trusted to advise on a broad range of security issues. Hopefully this will develop further during 2008.

Through our Chapter Newsletters and Eurodynamics as well as local and regional websites, we need to share more information and perhaps build on case studies which I think most of us find to be a useful way of interpreting.

With Interpol and ESRIF participating in our European Conference, we plan to also build on these links to deliver practical programmes and shared information. I have asked all our ARVPs in Europe to look how they can impact membership and cross Chapter events at the regional level. I am hoping that in 2008 this will come to fruition.

Hope to see you in Barcelona.

myself will be in Barcelona and hope that you have the opportunity to attend. I am planning to hold a "surgery" in Barcelona where you will be able to provide feedback / discuss what is on your mind in an informal environment over a coffee or a beer.... more details to follow.



Barrie Millett

So as you can see 2008 has been busy for the Chapter so far and shows no sign of slowing up.... Should you have any pressing concerns, wish to see the Chapter engaged in different areas / ways or would like to get involved as a volunteer please get in touch with me directly.

Thank you for your support and I hope to see you in Barcelona....

Yours
Barrie Millett, CHAPTER CHAIRMAN

It was announced that Wilf Knight, husband of former Chapter Chairman, Patricia Knight died on 14th March following an illness. Wilf was well known to the Chapter and the Security Industry in general and he will be missed. Our thoughts are with Patricia, his family and friends.

Diary of Events

13-16 April	ASIS Barcelona Conference
22-24 April	INFOSEC, London
24 April	Manchester Breakfast Briefing
03 May	CPP Certification Examination
12-15 May	IFSEC NEC, Birmingham
17 May	Chapter Dinner Dance - The Swan at Streatley
June	CPP/PSP Study Programmes begin Distance Learning
25 Jun 08	Pre-Seminar Dinner
26 Jun	Summer Seminar Barings, London
15-18 Sept	ASIS International Conference, Atlanta, GA
23 Sep	Pre-Seminar Dinner
24 Sep	Autumn Seminar Linklater, London
Nov 08	CPP/PSP Certification Examinations
18 Nov	Pre-Seminar Dinner Contact
19 Nov	Winter Seminar & AGM BAT, London

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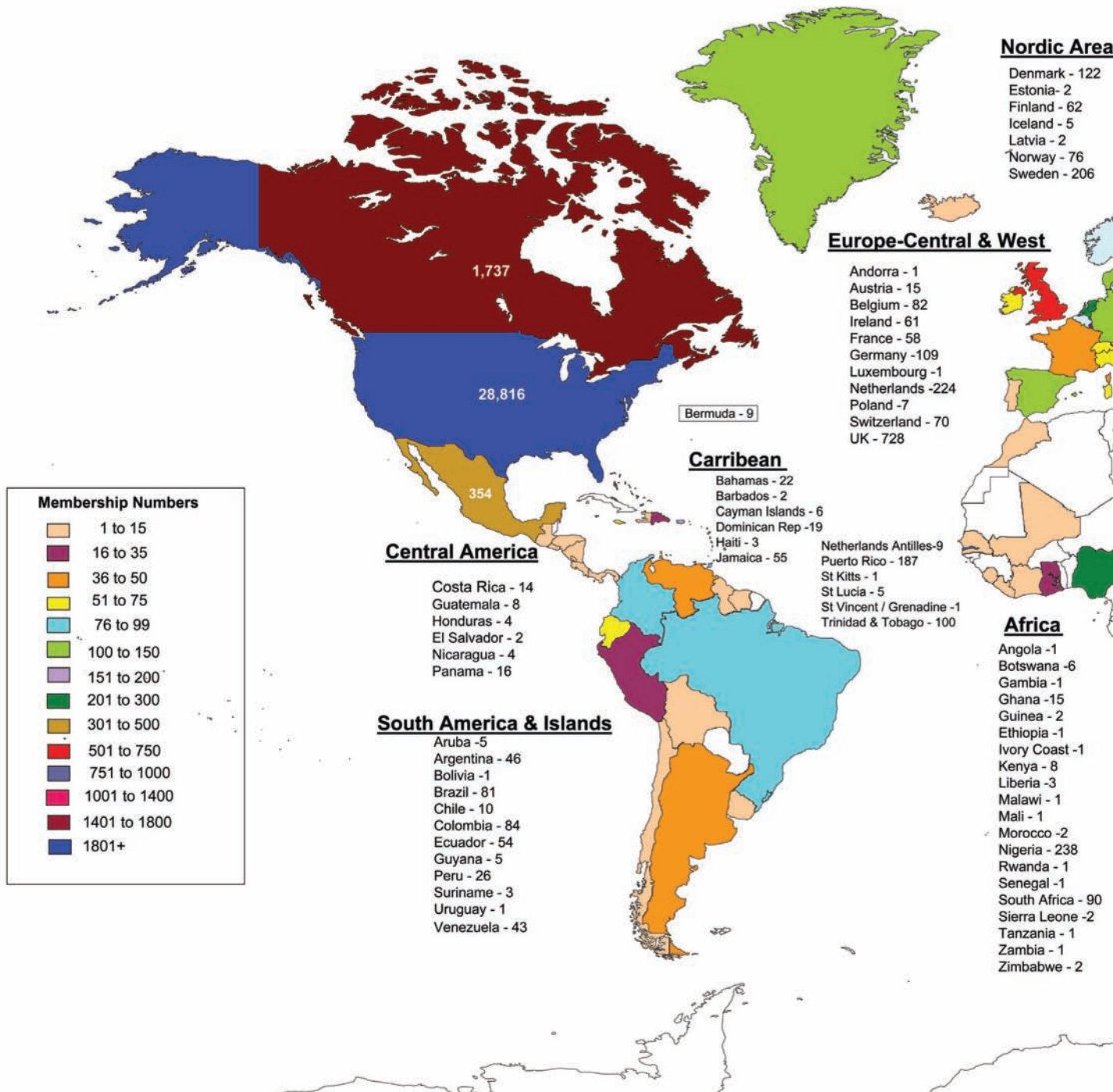
easily understood or recognised around the world in the same way that the ASIS ones are.

Now that I operate as an independent consultant I continue to make use of the facilities which the Dynamics

Yearbook provides. Even if your main field of work is in the UK, you can still further your own knowledge when, say, you are visiting a foreign country, possibly on holiday, and can make arrangements to meet a local security manager over a beer and sandwich to learn something of the local problems which he/she experiences. There is no telling when your management may call on you to provide advice on an investment in a foreign country where your access to

ASIS International Membership

as of 01 February 2008

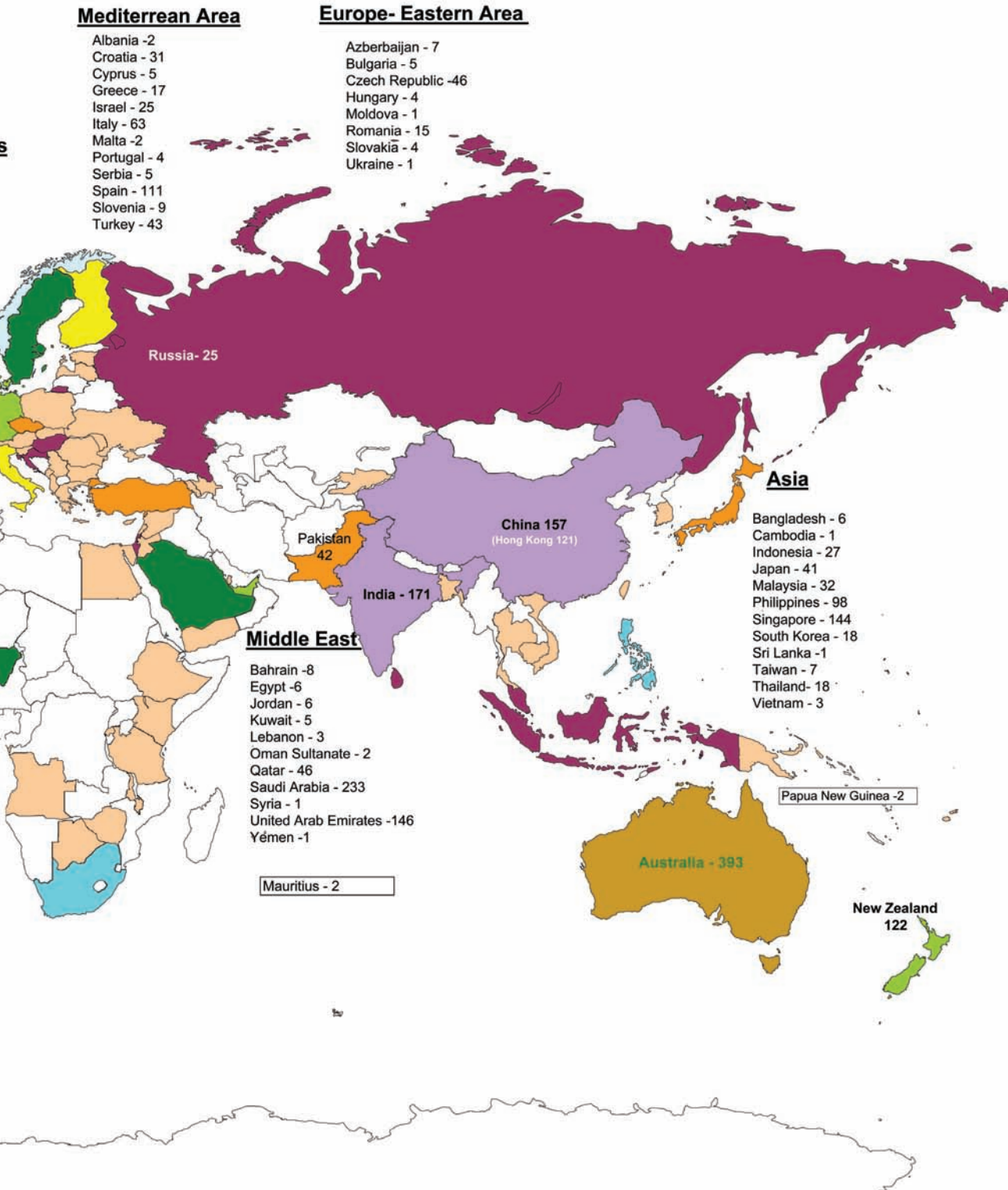


such a wide independent and professional group of people could prove extremely valuable. Obviously, in doing this, to talk to the security manager of a well known international group would be more helpful than speaking to, say, the owner of a guard company and you will have to decide for yourself the value that you can place on any individual's opinions.

I hope that this article will encourage our members to

make better use of their membership benefits, particularly the overseas links which are provided in the annual Dynamics Handbook. If you have joined since the last one was issued, you can always ask me or another member to help you find a good contact until your own copy of this year's book arrives.

Nigel Flower
Chapter 208 - MEMBERSHIP



Corporate Security Pay in 2008

by Yasmeeen Stratton FREC, SSR Personnel

The corporate salary survey accesses over 3,000 senior managers across Europe understanding core skills and responsibilities to provide a benchmark for remuneration. We then interviewed key managers to understand forthcoming organisational and sector challenges.

At the Chief Security Officers' (CSO) level there is still a broad anomaly in responsibility and impact from one corporation to another. Capabilities have to be defined initially through geographical location. Many CSOs (or Heads of Security) have not been exposed to international cross-border issues, although they are responsible for Åbillion corporations.

Keeping Pace

Executive remuneration on the whole has risen by 6% (IRS) in the past twelve months. Many in the financial sector have had mixed fortunes, bonuses paid 2007 for most senior managers have been in line with the past two years.

Those managers who are multi-skilled and developed valued services to their business could have expected pay reviews in 2008 of up to 15% (SSRÆ). The long hours culture remains with over 82% of senior managers working more than 50 hours per week and 34% working over 60 hours (IoD 2007).

Employment Hotspot

The Middle East continues to attract a premium remuneration mainly because of lack of suitable accommodation. Housing allowances have trebled in the past two years to offset this. Many corporations have attempted to correct the imbalance through lower basic salaries and higher performance bonuses. But the geo political situation and increasing corporate appetite for risk, demands higher social skills from service professionals.

Whose Job Is It Anyway?

In the office of the CEO the top item remains recoverability, followed closely by M&A and due diligence; yet the

events of the past month might just have jarred every senior executive with the £3.5bn losses incurred by a mid range low risk dealer by the name of Jerome Kervial. More incredibly is the claim by Bank Societe Generale that he had gambled £37bn in the equities market. More than the entire wealth of the bank and larger than the annual budget deficit of France. Should the issue be oversight? Is this where the security function could be engaged?

Future Needs

Looking to own risk is a key criteria, and in Europe owning the risk associated with corporate manslaughter regulations just might be timely for senior managers to consider. Every CSO has that monthly or quarterly presentation to the executive board. Security will remain on the boardroom agenda if the message is clear, precise and delivered in the language of the business.

But as one CSO reminded me, Keeping it simple and understandable is a most under-rated skill.



**Sometimes you need to
speak with a global company
when recruiting local or
international personnel.**

**For IT, Risk and Fraud,
Technical Systems, Security,
or Health & Safety . . .**

contract or permanent

**Talk to Yasmeeen Stratton
020 8626 3100**

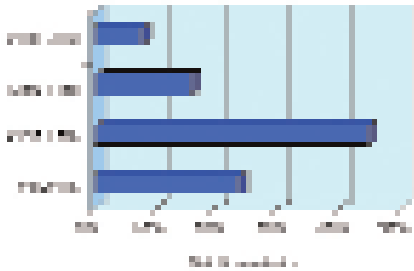


Personnel

www.ssr-personnel.com

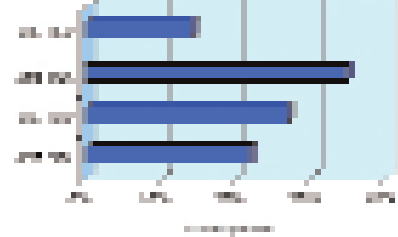
5 Blackhorse Lane, London E17 6DN

Corporate Security - International



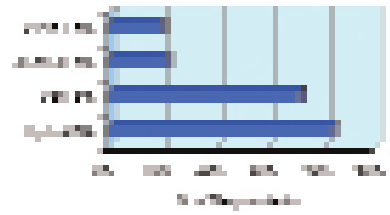
Responsible for policy, executive board briefings. For global companies it is not unusual to find a HQ CSO with an International CSO reporting directly to overseas or affiliate boards. They will be a driver for change and service expansion. Current year will call for strategic corporate alliances. Budget responsibility £30m+

Corporate Security - Multi-Country



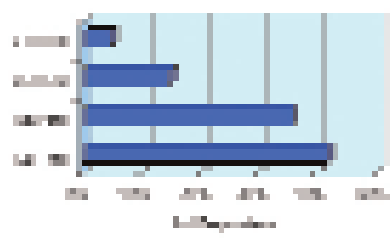
More than one country reporting. Across all security breaches, due diligence, product diversion, counterfeit and the auditing of functions within the corporation. Tabletop exercises in corporate recovery will be managed and developed through this person in the supplier chain. Across our survey, salaries increased by an average 6% in the year.

Corporate Security - Regional



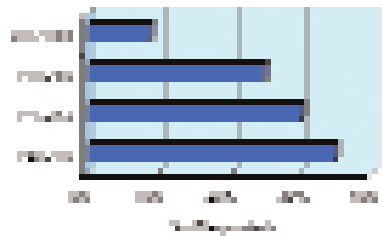
Regional policy development, executive reporting promulgating corporate policy, overview of physical and intellectual protection. Requirement to test corporate resilience and co-ordinate across functions disaster response. Increasing in value due to their language skills and devolved operation. Budget responsibility £10m - £30m

Corporate Security - Physical Protection



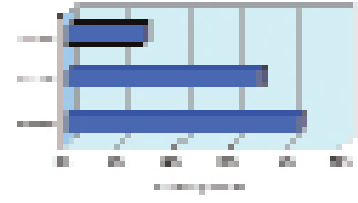
Physical and information protection, proactive, local health and safety policy implementation and development. Most probably a direct employer, but increasingly being outsourced to a management team provider. During 2008 this will be a key position in achieving cost realignment, integrating technology whilst improving security awareness through employee representatives. Budget responsibility £2m-£5m+.

Corporate Security - Physical Security



Responsible for all physical aspects of corporate security and maintaining standards across an estate. Increasingly will be involved with health and safety. In the light of corporate manslaughter legislation from April '08, this will be the position which takes increasing a strategic (rather than tactical) role in developing corporate awareness across the organisation facilities. Budget responsibility £2m - £10m.

Corporate Security - Supply Chain Management



Supply chain management implementing corporate procedures. This would likely be a country role that has extensive interaction with suppliers and transport companies. Because of the skills required, there is an increasing demand for Due Diligence Managers to form a client facing role that can act on trends and manage the businesses expectations of trading risk.

Record Numbers of UK Candidates Pass ASIS Certification Examinations

—by David Creswell

30 candidates representing a wide spectrum of UK and multinational organisations passed the ASIS International CPP (Certified Protection Professional) and PSP (Physical Security Professional) examinations, held in the UK in November. This is a record for the UK, and is evidence of the growing interest in UK security managers and security consultations to obtain a formal internationally-recognised qualification in security management. Worldwide, over 8,000 security professionals have earned the coveted CPP and PSP designations.

Successful candidates will be presented with their certificates by Baroness Henig, Chairman of the SIA, at a special celebration dinner on 18th March.

Under the guidance of tutor Barry Walker, CPP candidates spent six months preparing for the examination, which required them to study a range of security management books written by some of the foremost international experts in security management. Most of the preparation was private study, but it was the five days of intensive classroom study that ensured that candidates were adequately prepared for the examination. Barry, together with John Julian, both practicing security consultants, have been conducting the CPP review programmes for a number of years and are jointly responsible for the success of almost 100 candidates. The CPP the highest recognition accorded a security professional, and was introduced in 1977. The CPP examination is now administered in 30 countries around the world and has been awarded accreditation by the American National Standards Institute (ANSI), the U.S. member of the International Organization for Standardization (ISO).

The PSP study course is delivered by Peter Horsburgh, who developed the preparation programme when the PSP was first introduced into the UK in 2003. Under his guidance, 10 of the 11 candidates who sat the examination in November 2007 passed – surpassing all previous PSP records set by the UK Chapter. Peter, who is both a security management trainer and a practicing security



David Cresswell

consultant, as well as having been twice a corporate head of security, modestly attributes the success of his programme to the guided distance learning programme, which precedes the intensive five-day interactive classroom group study.

Both Peter and Barry have been formally recognised by ASIS HQ in the USA for their contributions to the certification programme, and the UK Chapter certification initiative has drawn particular praise from the US, which is headquarters to the 35,000 member ASIS International organisation.

The security management-focussed CPP certification is open to any security professional who has 9 years (7 years if educated to first degree) of security experience, including at least 3 years in responsible charge of a security function. The PSP, which is aimed at those wishing to gain competence in security systems specification and project management, requires candidates to demonstrate “5 years of security experience”. Full details, including examination syllabi, can be found at:

<http://www.asisonline.org/certification/index.xml>

2008 examination dates for the UK are:

CPP: 3 May, 1 November

PSP: 1 November

Enrolment for the 3 May examination study programme is taking place now and interested candidates should contact janetward@arc-tc.com as soon as possible, to ensure a place.

Enrolment for the 1 November programme begins in June, but prospective candidates are advised to register their interest soon, as demand is likely to be high and places are limited.

Thinking a

Here are some sample questions!

1. Smoke detectors are effective components within a comprehensive fire prevention system. They are broken into two groups – these are:
 - A. Automatic and manual
 - B. Photoelectric and ionization
 - C. Extractive and percussive
 - D. Photochromic and ionizing

2. In planning for security, organizations should set strategic goals for each major division or operation. The next step is to translate these into tasks which should have objectives which have the following properties:
 - A. Specific, measurable, achievable and time-bound.
 - B. Complex and technical
 - C. Strategic, matrixed, accessible and thorough
 - D. Expressed in a combination of words and numerics

3. A trade secret is generally afforded greater legal protection than other proprietary information as it will usually be of more value to an organization. Its essential elements are:
 - A. That it is not generally known to others and that some advantage will be gained by the user from its use or possession
 - B. It has certain aspects that must not be revealed to anyone under any circumstances and must be kept secret
 - C. That it is to be kept in a UL-certified container when not in use and this must be locked
 - D. That it is particularly vulnerable to industrial espionage and theft

4. There are various types of protective lighting, each with their own special characteristics. Which type of common

The answers to these and many other questions can be found on the Chapter website and Blog. www.asis.org.uk & <http://asis208.blogspot.com> Interested in joining the 10,000 plus security professionals who hold the internationally

About CPP?

security lamp gives out a strong, bluish light; has a considerably longer life than incandescents but has a considerable lighting time:

- A. Sodium
- B. Mercury Vapour
- C. LED
- D. Metal Halide

5. Having carried out risk analysis and in planning for guard operations, it is important to ensure that you do not have the incorrect number of security officers. Which of the following does not describe factors that need to be considered in this case:

- A. Physical complexity of a facility and number of employees
- B. The cost of uniforms and protective equipment
- C. The character of the work completed and the number of patrols required
- D. The number of escorts and special assignments to be performed

6. Don T. Cherry in 'Total Facility Control' explains the four lines of protection in physical security planning. These are:

- A. Start line, guide line, clear line and detection line
- B. Grounds perimeter, building perimeter; space/area and object
- C. Outer, inner, exclusion and control
- D. Fences, walls, doors and windows

7. There are various types of access control card. Which of the following uses short lengths of magnetic wire embedded within it:

- A. Optical coded
- B. Wiegand
- C. Proximity
- D. Radio Frequency Identification (RFID)

recognised CPPs and PSPs qualifications?

Contact David Cresswell CPP PSP

UK ASIS Chapter Certification Representative

davidcresswell@arc-tc.com

To Certify or not to Certify – that is the question. PSP – Certification: well worth the effort

By Nicky Johnson, Craft Europe



Nicky Johnson

ASIS introduced the PSP qualification into the UK in 2003. I passed in November 2005 (at the same time as Jackie Walker; I believe we were the first women in the UK to get the qualification) and I re-certified in December 2007.

The PSP course demands thorough study and understanding of a set syllabus using recognised security management books typically over a period of six months, followed by an intensive five day course which was run by ARC Training. The course is delivered by Peter Horsburgh who had already guided me successfully through a previous course on Security Coordination Management. The examination takes place at the end of this intensive study period.

The course encompasses the areas of physical security; the application, design and integration of physical security systems and the implementation of physical security measures.

Every profession requires skills usually attained through education, study and examination. The Security profession should be no different and should constantly strive to improve its formal structures and overall credibility. For me this was also an individual challenge. Having been involved in disaster recovery with my previous company, I felt a desire to enhance and increase my capability to do the job better and provide good value for money. I also believe that the

certification affords professional credibility and status.

Additional benefits should of course include career advancement and enhanced salary opportunities. Employers should embrace qualifications and recognise the achievement.

I have no doubt that the study was well worthwhile and gave a personal sense of achievement. Aside from its serious content, the course was extremely interesting (and fun), involving people from a wide range of industries, all viewing security topics from different perspectives. It was a delight to share a common goal with others who, like me, really enjoy their roles, and share in their enthusiasm and encouragement. I am also grateful that my company actively encourages and assists with self advancement.

There is one aspect I have not touched on; there are few women in the industry. In the beginning, I certainly regarded the qualification as a step towards eliminating the gender issue but I must confess as time progresses I do not regard this as the issue. Ability and experience do not identify gender.

I would recommend anyone either working in security or considering a career in security to undertake the ASIS PSP qualification.

Oops!!!

Detention for school bus heroine

A 15-year-old girl who stopped an out-of-control school bus in the US was given a detention because she was playing truant.

Amanda Rouse was on a bus with 40 elementary school students when the driver fell out of her seat after a turn and hit her head.

She jumped up and applied the brakes, bringing the bus to a halt after striking two parked cars. No one was injured.

Amanda said she had asked the bus driver for a ride because she felt sick at Marina High School, California.

"She is in trouble with school because she made the wrong decision," said her grandmother, Sally Correll. "But I can't help but believe that she was where God wanted her to be."

Rehabilitation

– Why it's not just for Celebrities

When you hear about rehab – what image does that conjure up? - The celeb or pop star checking into the Priory clinic to try and kick a drug or drink habit?

Well yes..... that's one form of rehab - but where does rehab have any relevance to you?

If you have an accident, say at work, in a car or in any other situation and suffer an injury then you may receive treatment aimed at repairing the damage to your body, your mind or both.

Rehabilitation is the process of helping support you in recovering as fully as possible from that injury in order that you to the activities you performed before the accident. This involves physical and mental recovery from injuries. Alongside this and equally importantly is the recovery of your functional abilities, helping return you to work and cope with the demands of your previous job or, if you cannot return to that job, then another role. It also involves restoring your ability to perform your daily living activities, driving, walking, household tasks, even playing football with the kids.

In short getting you back to the life you had before the accident.

You may ask – doesn't the NHS do all of this? Well, unfortunately although the NHS does see the benefit of supporting everyone who needs it with a rehabilitation programme the truth is that it is designed to deliver a reactive acute service and treatment of chronic conditions rather than pro-active programmes. The NHS also does not have the budget to do provide these services.

For all injuries early intervention is the key to achieving the best recovery. A back injury is regarded as being chronic at 6 weeks yet the average waiting time for physiotherapy on the NHS is 3-4 months. In addition intensive weekly treatment is recommended whereas NHS provision is usually based on a fortnightly or monthly review and treatment cycle.

The result is that injured people can fall into a black hole where they receive no treatment, support or advice to help them get back to a normal life. Recovery takes longer and, in many cases, is incomplete. Employers carry a higher cost burden by losing an employee longer than necessary and, they are unable to bring the employee back to work on a gradual basis without support to ensure that it is safe to do so. Where compensation claims are a factor the absence of a rehabilitation programme means that litigations costs are significantly higher.

So what can be done? – this is where Firstassist Rehabilitation services comes in. We have a team of medical and vocational experts who assess an injured persons needs to devise and deliver a programme that will ensure the best recovery possible.

We look at the medical (treatment) issues and what is are called vocational needs (job or daily life matters) in 3 areas in every case so taking a holistic approach

1. The Physical medical issues – looking treatment options such as physiotherapy, investigations including MRI or X-ray and specialist opinions
2. The Psychological impact perhaps any anxiety or in extreme cases

post traumatic stress disorder

3. Social issues – what impact does the social environment, family life, financial pressure have on the injured person

By doing this we can put together a plan working with the patient, their employer, the NHS where it can provide support and sometimes private providers of treatment, support and advice.

In some cases we will provide advice and monitor good NHS treatment. Where the NHS cannot deliver we will source private provision. We liaise with employer's advising them how to bring injured people back to work as soon as possible. Sometimes this involves a gradual return say over 4-6 weeks with limited hours or alternative duties. By carefully controlling return to work employer's can manage the issues with little or no disruption to their operation. Employees are a valuable and expensive resource and where they can be returned to work they usually go on to be very loyal and productive into the future.

The employee gains by having access to a team focused on their recovery, the strain of trying to get access to good and timely treatment is removed. Social pressures, such as financial worries following an accident, can hold back recovery. In those circumstances we can provide advice and keep the injured person motivated and focussed on getting better and back to work or in some cases a new career.

To show this in practice here are 2 brief case studies.

Daren Pemberton
Firstassist Rehabilitation Services

The Hear4U service is available to all ASIS Chapter 208 Members.
Call 0800 316 0201 (24 hours)

ASIS Pacific Conference

– David Creswell

A SIS Asia-Pacific held its second international security conference during the period 11-13 February 2008. David Creswell had the pleasure of participating as a panel speaker in the professional development session. Here is his account of the conference.

The red carpet was rolled out for the 300 delegates, representing 30 countries, who attended the ASIS AP International Security Conference in Singapore last month. Singapore oozes style and luxury, and nowhere was this more evident than in the historic Raffles Hotel, the venue for the President's Reception. The conference, coupled with the week-long celebrations for the Chinese New Year, made this a very interesting visit.

In true Singapore style, the conference was superbly organised and there were educational sessions to suit all interests. I shared the professional development platform with AP SRVP AK Moorthy, who set out to the audience the key security management competencies which he had identified during his research for his Masters degree. There are 32 of them so too many to list here, but I have a copy if anybody would like to review them.

I used the platform to deliver five key messages relating to professional development: 1 – Get Qualified (Certified) to Do Your Job. 2 – The Main Routes to Professional Development (focussing on the phenomenal growth in CPP demand in AP, mirroring what is happening in the UK). 3 – MBA or MSc: Which Has More Relevance? 4 – Diversification of Security Management Role Means Diversification of Qualifications and Training. 5 – Convergence and the Future of the Physical Security Manager. I deliberately set out to be controversial and challenging, but I was surprised when the audience unanimously supported the points delivered and agreed that it was time for the security management profession to a) get appropriately qualified; b) consider that an MBA may be more relevant for the future

business security manager than a security MSc; and c) grasp and embrace, or at least engage, the issue surrounding convergence.

Perhaps they were still in shock from an earlier IT security presentation by IT and Fraud expert, Jon McDowall. In a live Web demo Jon demonstrated to the audience:

- How the simple act of opening a MS Word attachment on an email from an unknown source can allow an outsider to compromise and have access to your entire C drive (and any network drives attached), using spy programs available on the Internet from a site I won't repeat here! And some of this slips below the radar of your anti-spyware and anti-virus protection. (Much the same effect can be achieved by inserting a stranger's flash drive, or a promotional CD from an exhibition, into your laptop's drive).

- Lists of credits card numbers (together with cardholder names, expiration dates and cvv (or is it ccv?) numbers, for sale on the Internet on Russian sites. Where is all this data coming from? Is somebody stealing lists or simply putting it together the hard way from hotel and retail store trash? One thing is for sure. The retail price for each number is \$15, and the criminals can sell the same details over and over again until the legitimate card holder detects the fraud and cancels the card.

- Vishing (Not a spelling mistake – look it up on Google!)
- Targeted social engineering attacks against senior company executives.

An equally chest-tightening message was delivered by world-renowned expert on Al-Qaeda, Dr Rohan Gunaratna, who was the conference's closing keynote speaker. Dr Gunaratna explained how Al Qaeda views the USA as the incarnation of the devil, and is therefore carrying out God's mission to destroy it. In particular, he drew the audience's attention to three profound developments in the terrorism landscape. I quote:

1. "The epicentre of international terrorism has shifted from

Afghanistan to Iraq. Iraq has become the centre of gravity of international terrorism and it will be from Iraq that terrorism is exported in the future. With Iraq, Al-Qaeda has been able to establish a forward operational base on the doorstep of Europe. Today it will be much easier for the terrorist groups to mount an attack on the West, not only Europe but also Canada and the United States. So the threat of terrorism has in fact increased very significantly since the US invasion and occupation of Iraq."

2. "The second biggest change we have seen is that today it doesn't matter whether you belong to the terrorist group called Al-Qaeda, or whether you belong to the Abu Sayyaf group in the Philippines, or the Jemaah Islamiyah group in Singapore. Today, as long as these groups believe in the ideological Jihad, Jihad means 'holy war', they will work together, sharing training, finance, information and materiel resources. This means the flow of technologies and capabilities is very rapid."

3. "The third biggest change we have seen in the past five years is that these groups are increasingly interested to mount mass fatality and mass casualty attacks. Certainly in the past terrorist groups have mounted mass fatality attacks, but if you look at 9/11 three thousand people were killed and today the threshold has been set at that mark. So we are seeing today that groups are discussing and talking about conducting catastrophic terrorist attacks. Not only using conventional means and conventional explosives, but breaking into the chemical, biological and radiological spectrum."

So these three profound changes, concluded Dr Gunaratna, are likely to change the landscape of terrorism that we are going to witness in the next five years.

Next year's Asia Pacific Conference takes place in Hong Kong over the period 2-3 February 2009. The Chinese New Year celebrations will be great, but the conference promises to be even better!

ASIS UK links with IT Security organisations

—by James Willison

In November 2007 I contacted the leaders of two IT security organisations, ISSA UK and ISACA UK to determine whether they would like to discuss ways in which ASIS UK could develop links with them. Both groups responded very positively and invited us to meet them at an ISSA UK seminar at the end of December. At this event we agreed that it would be very worthwhile for us all to consider the growing importance of Security convergence.

Following the ISSA UK seminar in December the founders of the recently formed Information Security Awareness Forum invited us to join them and offer our advice and expertise to 'the most influential groups and industry bodies in the UK associated with information security'. We were very pleased to accept this invitation. It is a great opportunity for us to give advice on a forum which will be asked for its opinions by leaders from the Government, large multinationals, medium size and small business enterprises. Dr. David King, Chair of the ISAF writes, "The Information Security Awareness Forum has been formed to co-ordinate and build on existing work and initiatives, to improve their overall effectiveness, and ultimately to increase

the level of security awareness in the UK that will help protect us all."

The ISAF is launching an Information Security Awareness Week at the Infosecurity Europe event which is taking place at Olympia from the 22nd until the 24th April. It is intended that the new Director's Guide to Information Security will be published by BT and the ISAF at the same time and distributed to the visitors. As active members of the forum the ASIS UK logo shows our support for this important document and our commitment to advising on a wide variety of security issues. Hence together we will be better able to protect people from the complexity of threats posed by cyber criminals and other forms of terrorism.

It is particularly encouraging that the members of ASIS UK have been invited by Claire Sellick, the Event Director of Infosecurity Europe to attend. Claire writes,

"Infosecurity Europe is the event where those responsible for securing their organisation's information can find all the latest technology, services and advice with over 300 of the top security companies from across the globe exhibiting. As physical and IT security come closer together, security professionals, government officers and managers need to refine their security

policies and select the most appropriate solutions to support their security strategy in order to safeguard their information and their organisation's reputation and physical assets. Over 11,700 visitors are expected to attend this year's event which takes place from 22nd – 24th April at Olympia, London, www.infosec.co.uk"

It's free to attend and I would encourage anyone interested in developing their understanding of Information Security to register. I have learnt a lot from the last two conferences and now ASIS UK has an official role to play. There may also be opportunities for our members to share their views and advice at some of the seminars and if you would like to be more involved it would be great to hear from you.

In late 2004, representatives of several security organizations began to discuss a perceived need for a formal way to address the increasingly prevalent issue of security convergence. In February 2005, The Alliance for Enterprise Security Risk Management (AESRM) was formed by three leading international security associations: ASIS International, ISACA and the Information Systems Security Association (ISSA).

James Willison, 'Convergence Lead'

Chapter 208 welcomes new members

Andrew Aitken	ACDI/VOCA	Edward Lister	ADT Fire & Security PLC
George Bannister		Mark McMillan	CRW Special Projects Limited
Dan Belâi	ATC Systems Ltd	Graham Murphy	Remote Diagnostic Technologies
Paul Brightman	BAE Systems	John Murphy	State Street Corporation
Grahame Bullock	Nexen Petroleum UK Ltd	Benard Olali	Advance Security UK Ltd
Graham Burt	Black Rock	Shane Padley	British Army
Ricky Cannon		Stephan Peters	HM Forces - Intelligence Corps
Stephen Casey	CISCO	Tracy Phipps	Wembley National Stadium Ltd
Neill Catton	CIS Security Limited	Adam Reed	
Stephen Chambers		Maurice Riley	
David Cross	DC Securitas Ltd	Robert Saxon	
Eyo Esua		Chris Shead	
Nigel Godden	Alpha Plus Security Ltd	Charles Skinner	Risk Advisory Group Plc
Jonathan Hambro	Aegis Michael Tate	John Thompson	Able Consultancy & Training
Robin Hamilton	UK Foreign Office	Cameron Thomson	Johnson Matthey Macfarlan
Steven Hill		Neil Wainman	E.ON UK
Dawn Holmes	Experian	Harry Whale	Winsted Ltd
Rowan Irwin	AWE	Michael White	
Chris Jones	Sony Pictures Entertainment	Mark Whyte	TPS Consult Ltd
Hugh Jones		Dirk Wilson	Sector Security Services Ltd
Matthew Judge	Anvil Group	Colin Wright	Wright Security Limited
Paul Keeling	Senate Training Limited		

Alan Wright Presentation

Alan Wright former head of security at the RAF Museum, Hendon and member of the PDC was honoured by ASIS International for his work on the Item Development Group. Alan now retired through ill health, was met by a delegation of Chapter 208 reprobrates and freeloaders (Derek Webster, John Gilliland, Chris Brogan and Mike Hurst) for lunch and to present him with his

certification. Unfortunately no one brought the certificate, but the lunch went really well!! Alan appreciated that The Chapter had not forgotten his hard work. (The Certificate followed by post)



Member Survey

All members were recently sent a survey about the functioning of the Chapter and we had a really good response— THANK YOU!

We have just started to go through the replies and will report back on our findings.

One reply was drawn out at random by one on Jude Awdry's team and Graham Urwin, will be receiving a copy of "Security Convergence—Managing Enterprise Security Risk" by ASIS International Board Member and Ebay Infosec Director, Dave Tyson.

Dinner Dance

This year's Chapter Dinner Dance will be on and will be held at The Swan at Steatley, Berkshire (a venue know well to CPP and PSP students) on Saturday 17th May.

It is a great venue and we look forward you seeing as many members there as possible: particularly new members



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SIA Chair, Baroness Ruth Henig Praises ASIS Chapter 208

HMS Belfast, currently celebrating its 70th year was the venue for the ASIS International UK Chapter Certification Dinner.

60 guests enjoyed an excellent evening and particularly enjoyed joining with the recipients of the CPP (Certified Protection Professional) and PSP (Physical Security Professional) awards as they received their certificates from Security Industry Authority Chair Baroness Ruth Henig.

These certifications are the only truly internationally recognised security qualifications and are aimed at middle to senior management.

Baroness Henig said in her address, "I know from having met and talked to many members of ASIS that the main driving force here is a commitment to improve and professionalise the private security industry and the presentations this evening demonstrate just how successful you are being."

Addressing the recipients she added,

"As a result of your success, you have become – if I may describe you in this way – beacons shining out in the landscape of private security"

Talking about her aspiration (shared by ASIS) that the Security Industry will become a Security Profession she said.

"My vision of the future includes the hearing of careers teachers encouraging students, male or female, to go into the private security industry, and for the sector to be seen at all levels as innovative, forward looking, and professional."

Baroness Henig spoke in praise of ASIS when she said

"To really embed the value of recognition of success, we need to have benchmarks for middle and senior managers to strive for. Without a benchmark for excellence, it becomes more difficult for industry to professionalise. It is in setting these benchmarks that ASIS is such an important body – and we at the SIA greatly value the fact that ASIS exists to define achievement at these higher levels of management. We know that industry values this too, as demonstrated by the fact that The Prudential, amongst other prestigious companies, has made a point of putting its security team through CPP and PSP where relevant to the practitioner's role."



Baroness Ruth Henig

"We also value the fact that ASIS are committed to the regular updating of members' skills by giving them access to a comprehensive system of CPD."

In concluding, she added.

"So, many congratulations to those of you receiving awards, to ASIS and to those who have helped to design and deliver the training- and where you lead, may the whole industry follow in due course." After her speech, she presented the new CPPs and PSPs with their certificates (see back page).

The Chapter is extremely grateful for the support of Baroness Henig and the SIA and her words will I am sure spur the Chapter on to greater heights.

Mike Hurst
Joint Editor mike@hja.co.uk

Spring Seminar

Over 90 Members and guests gathered at Nomura HQ building in The City of London and as always we are very grateful to our hosts for providing such a great venue and to Mark Hanna and Daryl Gordon for ensuring all went smoothly.

The day's sponsors were Armor Group, represented by Jim Evans CPP (who had received his certificated the evening before) and featured exhibition stands from Nedap, Arc Training, Esoteric and Armor Group.

The Seminar, hosted by Mike Alexander, started with Chapter Business (Mike Hurst) and there was a minute's silence in memory of Wilf Knight who many of you will know from his long involvement with the

security industry and as the husband of former Chapter 208 Chairman Patricia Knight.

The rest of the Seminar was conducted under Chatham House rules, but I can report that Detective Chief Inspector Richard Jack, Head of the City of London Police Special Branch, spoke on Terrorist Funding, and Detective Constable Mike Rees spoke on Insider Fraud.

Chief Superintendent Alex Robertson spoke on Modern policing tactics against terrorism and public order, which included an engaging and entertaining talk on Tasers by Simon Aston a Public Order Instructor for the Met police. I'm not sure about the general public but the assembled security professionals





Big Battle Field Bike Ride

PDC member Dan Hooton will be undertaking the Big Battle Field Bike Ride, Help for Heroes. Dan writes.

"Being an ex-serviceman, this charity has really struck a chord with me. Although not normally one for fund raising events, this was really something I couldn't miss out on. Help for Heroes is trying to fill the gap between the other more established charities and I think now more than ever, there is a need for funds and support to get to those still serving.

Please dig deep and sponsor me to do the Big Battlefield Bike Ride, 26 May to 1 Jun.

Many thanks for your support.

Dan"

Please support Dan raise money for this.

<http://www.justgiving.com/danhooton>



