I’m writing this message late in December, pondering the results of my year as President of ASIS International. I suppose that as each year ends, we all take some artificial measure of our actions from the past twelve months – as though the New Year really brings a change. It rarely does, of course, for we generally wake up on January 1 the same person we were the night before. But this time it truly is different for me. I am about to hand over the reigns of our Society to a new President, even though the final results of my work have not yet been realized.

Long Term Goals
During the closing months of 2002, as I prepared my personal vision for the Society, I was determined to focus on several long-range goals rather than numerous short-term ones. In my view, while short-term projects are sometimes necessary and look good in Press Releases, they are best made at the Chapter, Regional, Council or Headquarters levels. A Board of Directors – and more specifically a President – must look further into the future. So I ascended to the role of President in January of 2003, knowing full well that my success or failure would not be truly felt for several years to come.

I believed at the time, as I still do now, that it was best to make most of my goals well known, while allowing others to evolve over time, hopefully to be realized by some future President. It’s an unfortunate reality in today’s world that we’ve come to expect immediate results, and are dissatisfied with anything less. The danger in this thinking though is that we seldom allow strategic plans to evolve as envisioned.

Performance Guidelines
In 2003, ASIS International issued the first of what will become many Performance Guidelines for the Security Industry. Last January in my inaugural speech, I had the honor of announcing the release of the General Security Risk Assessment Guideline. But the Guidelines process was actually begun by Bonnie Michelman, the 2001 President of the Society. Likewise, the two new Certifications unveiled by the Society’s Professional Certification Board in 2003 – (PSP) Physical Security Professional and (PCI) Professional Certified Investigator, were first approved during Steve Millwee’s Presidency in 2002. These are the types of long range programs that reflect the vision of my predecessors, and set the tone for my year.

During 2003 and at my urging, the ASIS International Foundation commissioned a Study of the U.S. Security Industry, the likes of which has not been seen since the Hallcrest II Report was published in the early 1990’s. The initial Study is expected to be published during the summer of 2004, and the working plan is to revisit and expand its scope on an ongoing basis. But, I entered the 2003 month. Before success can be realized, a structure must be built to support the end result. We begin 2004 with a structure upon which to build great successes for ASIS International and our European members. It is through this type of evolution that I’ve come to understand the impact that the Volunteer Leaders of our Society can have, and I am proud to have been a part of it. As one dedicated Volunteer Leader patient enough to build for the future, I’m looking forward to watching our mutual success unfold over the next several years.

Patience and Dedication
The key, as I’ve alluded here, is patience and dedication to the plan. In an Organization the size of ours, real change can occur, but not overnight. Guidelines can not be written in a day, Certifications can not be created in a week, and Industry Studies can not be conducted in a month. Before success can be realized, a structure must be built to support the end result. We begin 2004 with a structure upon which to build great successes for ASIS International and our European members. It is through this type of evolution that I’ve come to understand the impact that the Volunteer Leaders of our Society can have, and I am proud to have been a part of it. As one dedicated Volunteer Leader patient enough to build for the future, I’m looking forward to watching our mutual success unfold over the next several years.

Developing ASIS in Europe
As I reviewed years of notes and personal recollections of communications between the Society’s Board, Headquarters Staff and European Leaders, I couldn’t help but think that the best and honest efforts of many dedicated Security Professionals were being wasted working within a broken system. For no matter the weight of popular opinion, or the pleadings of several well-connected members, the fact was that Europe had only one official conduit to the Society – the Regional Vice President. For either side of our best intended discussions to expect one person to adequately represent the views and needs of several thousand members, often unified, but equal times separated by language, cultural, financial and other barriers, was folly. I was determined to put an end to this cycle and create a process through which the European voice(s) could be better heard.

As we enter 2004 and I hand the Presidency over to Shirley Perins, European ASIS members now have multiple official representatives. Four Regional Vice Presidents (RVPs) now report to one Senior RVP, and numerous Assistant RVPs report up through them. In addition, the Society has created a European Advisory Group to communicate directly to the Society’s Executive Director, and two European members have been named to the Society’s Strategic Planning Committee. Furthermore, our European members have had substantially more input into the upcoming Conference in Madrid. These are the major, but not the only changes that have been made to better serve our non-U.S. members, and each change has created an opportunity for more dedicated individuals to step forward and become part of the solution.

Message from outgoing ASIS President
Daniel H. Kropp, CPP

from left to right Dan Kropp, CPP; Patricia Knight UK Chapter Chair, Peter French CPPRVP

THE 208 NEWSLETTER - WINTER 2004
Happy New Year – I hope you all had a good Christmas holiday and have come back refreshed to face another year.

It was good to see so many of our members at the AGM in November, which proved to be a very enjoyable day. The new venue at which it was held, Regents Park College, is very attractive and the facilities are excellent.

We are in the process of finalising a programme of events for the coming year, which should cater for all needs and tastes. We have an impressive array of speakers for our Seminars, to whom we are very grateful for giving us so much of their precious time. The Seminars organised to date are publicised in this Newsletter so please be sure to put the dates in your diaries now. On numerous occasions, members tell me that they would have attended an event if only they had known about it early enough. No excuses now – you will be bombarded with reminders for the rest of the year.

The next Seminar is on March 4. The subject matter has been selected as a result of requests by members and should prove very interesting indeed.

On a lighter note, please book now for the Chapter Annual Ball to be held at the Hanover International Hotel in Warrington on March 27. This will be an opportunity to spend the weekend amongst friends in delightful surroundings and forget the cares of the security world! One or two people have asked why Warrington? My response is, why not? There is life north of Watford and we believe that our social functions are as important as our Seminars.

I wish everyone success and happiness in 2004 and look forward to meeting many more of our members in the near future.

A long way ahead, but the golf day is to be held at a new venue and at a different time of year which should give many members, other than the usual stalwarts, an opportunity to play. All proceeds for this event go towards the education fund.

Those who attended the AGM will recall that I announced that the structure of the Committee for the coming year has been changed. As you are aware, the Committee is made up of volunteers who give up a great deal of time to serve the membership. In order to spread the load, I have appointed six Vice Chairmen, each with responsibility for a particular area. Every Committee member will now have a specific role, reporting to a Vice Chairman. I hope that this new structure will make us more efficient and create new opportunities for the development of Chapter 208.

Once again, I must say how grateful I am to the Committee for all their hard work. They rarely complain – bless them - and their enthusiasm is boundless.

Before he retired as President of ASIS International, we managed to persuade Dan Kropp to pen a few words for us. Some of you met Dan when he visited us last year and I am sure you will agree that he was a dedicated and sincere President. We wish him well in his new role and his successor also, good luck for the forthcoming year.

We have also published a letter from Arjo de Jong. One of the comments he makes refers to us enjoying ourselves – well we certainly try to! The security profession, by its very nature, is a serious one, so a little light relief for the members of the Chapter is very welcome. I believe that our social functions are as important as our Seminars.

UK IDG welcomes ASIS President

During his visit to the UK in November 2003 ASIS President Dan Kropp, CPP managed to take time out to join a session of the UK Chapter’s Item Development Group that met during the successful Study Day at London City University. The IDG were preparing items for the CPP exam covering aspects of UK law.

Left to Right.
Back row.
Pat O’Neill CPP John Fitzpatrick CPP Charles Thompson CPP Sam Samuels CPP Mike Leslie CPP.
Robert Rodger CPP

In front.
Graham Unwin CPP John Gilliland CPP Daniel H Kropp CPP Chris Wigginton CPP.

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I wish everyone success and happiness in 2004 and look forward to meeting many more of our members in the near future.
THE FUTURE OF ASIS IN EUROPE
A Letter from Arjo J.N. de Jong, Senior Regional Vice President for Europe

Dear 208-friends,

2004 will be an important year for the “development of Europe within ASIS-International”. As from 1 January we have a new structure in place, more senior positions in the voluntary-leadership, two permanent voices on the ASIS Strategic Planning Committee and lot’s of good intentions for the future.

NOT all a bed of roses

Just before writing these few words to you I was once again reading and looking through the latest issue of your Chapter-newsletter. The images on the center pages will give “an outsider” the idea that life in ASIS-International is “one big party and always fun”. Peter and Patricia singing blues with a new friend in New Orleans, Barry and Patricia enjoying drinks and Sunday jazz brunch (at the most expensive place at Bourbon Street !!), Peter and Patricia having a great time at the Presidents-reception. I was there too and I must say I felt the same spirit. Just as it should be when international ASIS friends and colleagues meet.

To be honest, if pictures had been taken during the meetings we as European Officers had in between with our President and members of the ASIS International Board of Directors, faces would have been less happy! Although these meetings (like the ones we had on previous occasions) were challenging and interesting, views on “how to develop Europe in our Society” strongly differed. We did doubt if we would ever reach a “happy ending”. Of course, we did respect each other’s cultural backgrounds and differences, but at a certain stage it looked as they would be hard to overcome in terms of “how to manage real international developments”.

NEW European structure

Nevertheless we have reached firm agreements on important issues. As from the beginning of this year we have structured Europe into 5 Regions, headed by 5 Regional Vice Presidents (assisted by several ARVP’s). I have the pleasure and the honour to serve as Senior Regional Vice President and as (a sort of) chairman of this European RVP-Committee. All six of us feel that we should firmly stick together in order to further guide the developments of ASIS in Europe and to make sure that we will continuously “speak with one European Voice”.

Additionally we will have two permanent members on the ASIS-International Strategic Planning Committee.

The 208 Newsletter - Winter 2004

CPP CORNER

UK CPP Successes

Heartiest congratulations to the following UK Chapter members who have secured passes in the 2004 CPP examination which they sat last November:

Peter Fletcher CPP
Neil Owens CPP
Neil Anderson CPP
Charles Young CPP
Joe Greenan CPP
Gordon Eccles CPP
David Marshall CPP
Andrew Grantham CPP
David Jones CPP
Dave Scott CPP

CPP advances in Europe

Out of 32,000 ASIS members worldwide there are currently 4000 CPP’s of whom 300 are currently qualified within the EU. The figure is set to increase with the 10 acceding countries joining in May 2004. In Ireland over 30% of the Chapter members are qualified CPP’s.

2004 Study Weekends

Barry Walker the UK Chapter CPP representative and his team are now planning for the 2004 examination with study weekends planned for June & November. Make a note in your diaries now. Further information from mailto: Barry.J.Walker@TPSconsult.co.uk

Defensible Space

Anyone currently studying for the CPP exam may like to be aware a copy of Newman’s Book ‘Creating Defensible Space’ can be downloaded from the following website: http://www.defensiblespace.com/book/thebook.htm

THE 208 NEWSLETTER - WINTER 2004
E-Mail Warning Messages

If you receive a warning message from a friend about a scam or a security issue that at first sight appears to contain some genuine information, do not assume that the content of the message is authentic. Although the e-mail may have been forwarded to you in good faith it’s likely that the message is a scam. Before taking any action, therefore, first check out a few web sites that deal specifically with hoax messages and urban myths. These sites usually provide an A-Z list of common hoaxes and latest news items so you can quickly find references to what you are looking for. A couple of recommended sites are:

- http://www.vmyths.com/hoax
- http://www.snopes.com

- Subjects of some recently circulating hoaxes include:
  - The trial by Microsoft of a new programme offering a cash payment if you forward the e-mail to your friends;
  - Mobile phone calls that enable the caller to clone your phone, or make outgoing international calls at your expense;
  - Hotel room swipe cards that allegedly contain electronic details of your home address, phone number and credit card.

Looking for a job?

A new web site that may be of interest to members looking for security employment is Jobs Oracle (www.jobsooracle.com). Although the site is predominantly for serving and former members of the police and armed forces in the UK, it also caters for security professionals who are not from either of those environments. Jobs Oracle was set up by Network Services International, the same company that runs the hugely successful police and military portals (www.policeoracle.com) and (www.modoracle.com). All the staff within NSI are either ex-police or military and they fully recognise the transferable skills and qualities possessed by personnel from these communities. They have also teamed up with the Joint Security Industry Council (JSIC) to promote security related vacancies to ALL industry professionals.

Jobsooracle.com enables individuals to search for vacancies that are currently live. Simply have a browse around to see what is currently available. If there is nothing suitable when you have a look you can register and upload your CV and save some searches for when there is. Once a vacancy occurs that matches your saved search criteria you will automatically be sent an email containing a link to the live vacancy.

If you have any questions about the use of Jobsooracle.com or would like some further information please contact ASIS member Andrew Greenfield on andrewg@jobsooracle.com or 01737 229958.

Our site traffic currently stands at in excess of 7.5 million hits a month. The vacancies that are seen on Jobs Oracle are also displayed on Police Oracle (www.policeoracle.com) and MoD Oracle (www.modoracle.com).

ASIS International Acquires Protection of Assets Manual

ASIS International has purchased the Protection of Assets (POA) Manual. The multi-volume resource, which has been in existence since 1974 and previously published by the Merritt Group, is considered to be the “bible” for the security industry. It is a key reference work for candidates studying for the CPP exam. A team of security experts under the guidance and direction of Michael Knoke, CPP, will handle the book’s editorial content on behalf of ASIS.

ASIS Presidency 2004

Shirley A. Pierini, CPP, took up the presidency of ASIS International with effect from 1 January. She brings more than 25 years of corporate security management and law enforcement experience to this position. Ms Pierin’s agenda during her term of office will include ASIS International’s Commission on Guidelines, the Commission on Chapters, and furthering ASIS’ growth internationally.

RVP for New Region 25 within Europe

Congratulations to Peter French, CPP who has been appointed the RVP of Region 25, which comprises ASIS Chapters in the UK and Ireland.

UK: Staff at GCHQ, the top secret Government listening post, were left scratching their heads recently when they picked up an unusual signal on their scanners. Concerned that the strange bleeps could be some new code devised by terrorists or spies, or even aliens attempting to make contact, they spent three weeks trying to crack the code. Signals experts eventually traced the source of the signal to a rural relay station in North Yorkshire where they found a ram trying to mate with the radio mast.

GERMANY: A woman in Bochum was surprised when the intercom system she was using to monitor her sleeping baby picked up a radio conversation in which a would-be thief described his bungled robbery of a nearby bar. Instead of hearing her baby’s wails, the mother got the intercom system. The attempted robbery of a nearby bar. Instead of hearing her baby’s wails, the mother got the intercom system.

THE 208 NEWSLETTER - WINTER 2004
NEW COMMITTEE STRUCTURE

CHAIRMAN – PATRICIA KNIGHT
Policy-making, liaison with other professional bodies and PR

Vice Chairman
Peter French
Responsible for education and training issues, PDC etc.
Liaison with Barry Walker

Peter has also taken on the role of RVP for the new region and will liaise with other European Chapters/HQ

Vice Chairman
Peter Kaye
Responsibility for Administration, liaising with Jude Awdry and Membership, liaising with Nigel Flower.

Peter will retain his role as Committee Secretary

Vice Chairman
Charles Thompson
Responsible for media, website, publicity etc. Liaison with Marketing Committee: Mike O’Neill Graham Basset

Charles will remain Newsletter Editor

Vice Chairman
David Hamilton
Responsible for Chapter funds, sponsorship Liaison with the Treasurer - Stuart Lowden.

Vice Chairman
Mike Bluestone
Responsible for event organisation, both professional and social Liaison with Regional Representatives*

Vice Chairman
Ken Heap
Responsible for Seminar organisation, venues etc. Coordination with Chris Brogan on DPA/Standards/Regulation etc.

* A small number of Regional Representatives will be appointed to serve the interests of those members living outside of London. This will fill the gap until a northern chapter is created. Bill Wyllie has agreed to be the first.

NOTES:
• Vice Chairmen to select 2/3 members of the Committee to assist them in their responsibilities
• Vice Chairmen will have responsibility for organizing meetings with their “teams”, as and when necessary
• Vice Chairmen will report to the Chairman on activities at quarterly meetings
• Full Committee meetings to be held three times a year

NEW COMMITTEE
Chair: Patricia Knight
Vice Chairmen:
Mike Bluestone CPP
Peter French CPP
David Hamilton
Ken Heap
Peter Kaye
Charles Thompson CPP
Stuart Lowden CPP
Jude Awdry
Bruce Braes CPP
Chris Brogan
Helene Carlsson
Guy Collyer
Bob Cotrell CPP
Nigel Flower CPP
Mike Hurst
Mike O’Neill CPP
Pat O’Neill CPP
Barry Walker CPP
Derek Webster
Wayne Wilcox CPP
Bill Wyllie CPP

Treasurer: Stuart Lowden CPP
Admin Manager (non-voting): Jude Awdry
Members:
Bruce Braes CPP
Chris Brogan
Helene Carlsson
Guy Collyer
Bob Cotrell CPP
Nigel Flower CPP
Mike Hurst
Mike O’Neill CPP
Pat O’Neill CPP
Barry Walker CPP
Derek Webster
Wayne Wilcox CPP
Bill Wyllie CPP

Honorary President: Bill Wyllie CPP
Honorary Life Vice Presidents:
Mike Bowles
Peter Graysmark
Ernest Hopkins
William Reddaway
Tony Slinn
Geoff Whitfield

PARCEL SCAMS

The following is an extract from an article that appeared in a recent issue of the Prevention Guide published by the Netherlands based company GHH Senior Business Investigations.

There have been reported incidents of similar parcel scams here in the UK. Chapter members may wish to take note:

A cash-on-delivery packet arrives for a small amount, usually under $100 or a similar amount in the local currency. No one knows anything about it, but it is marked for the attention of a colleague who is on holiday. It may also be marked ‘special delivery’. Someone in the company pays for the delivery. When the colleague returns and opens this packet the contents are found to be worthless.

Via fax or e-mail an order or form arrives for signature. Often it is suggested that confirmation for this has been given by telephone but the suppliers must have a signature. The person who appears to have given verbal permission is on holiday, but that person’s ‘stand-in may sign.

Alternatively a visitor calls at reception or the stores to collect goods as agreed with a colleague who is on holiday. The visitor is usually in a great hurry and often claims to be from an important client. Who is going to argue? After all, the client is king.

To prevent this kind of situation arising you should take at least the following three measures:

Ensure that for each department there is a file of expected orders/deliveries made up by employees before they go on holiday;

Under no circumstances depart from the rule: No document as detailed under 1 above = no action to be taken by their substitute – nor anyone else;

In case of doubt contact the purported sender or client. Use only the telephone number in your administration or the telephone directory. On no account use the number offered by the caller.

The GHH Senior Prevention Guide is a free, periodic publication of: GHH Senior Business Investigations - Email: info@ghhsr.com Website: www.ghhsr.com

THE 208 NEWSLETTER - WINTER 2004
Sometimes you need to speak with a global company when recruiting local or international personnel.

For IT, Risk and Fraud, Technical Systems, Security, or Health & Safety . . .

contract or permanent

Talk to Yasmeen Stratton
020 8626 3100

www.ssrr-personnel.com

5 Blackhorse Lane, London E17 6DN

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**CHAPTER BALL**

**– CALL FOR SPONSORS**

The Chapter’s Annual Black Tie Ball will be held on 27 March at the Hanover International Hotel, Warrington. As usual, WE NEED SPONSORS for the wine at table, the disco, the casino, and for gifts for the ladies.

There will also be a raffle, and prizes for that are eagerly sought! Remember - it’s all in a good cause: the cost of the evening is kept virtually to cost, and the profit from the raffle goes into Chapter funds. If you or your company can help please contact Bill Wyllie – e-mail: Bill.Wyllie@mbna.com; phone:

The Hanover International is a superb venue, where guests enjoy a luxurious stay - so don’t just come for the evening, come for the weekend, and enjoy the room discount that we have negotiated. The Hotel has given us a very competitive package, and the facilities are excellent. It’s going to be a great night, so book now.

Bring your friends: bring a table-full of friends!

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**NEWS in Brief**

**CCTV**

The UK has over four and a quarter million surveillance cameras, last counted at the beginning of 2004, according to the Centre of Criminological Research in Sheffield. The CCRS estimated there are at least 4,285,000 cameras in use, which is twice as much as was predicted at the beginning of the decade. This makes the UK a country with the most cameras installed worldwide. There is one camera for every 1.4 people in the country and it is thought that Britain has one-fifth of all the CCTVs around the world.

A London resident can be recorded by a camera up to 300 times a day and much of the television monitoring does not comply to privacy guidelines. Over the last ten years, the Home Office has distributed millions of pounds in grants to police forces to install closed circuit cameras as a crime preventive measure. But according to the civil liberties organization, Liberty, the surveillance increase has not resulted in decreased crime.

**2003 UK Crime Figures**

Latest crime figures from the Home Office indicate that violent crime in the UK last year escalated by 1.8% over the previous year.
A warm Chapter welcome to the following new members:

Guy Higgs  Crown Agents
Paul Howell
Richard Hunt  Hunt Group LLC
Richard Jones
Liam McNulty  Lima Sierra Associates Ltd
David Meech  Contract Security UK Ltd
Bob Mills  TNT Express
Stephen O’Neill  Dome Recruitment Ltd
Stephen Pascoe  BP International
Philip Prestage  TPS Consult Ltd
Rod Price  March Networks
Ian Roberts  Audiotel International Ltd
Charles Threapleton  Executive Risk Management International
Chris Wadsworth
Simon Whitehouse  SGW Associates

MEMBERSHIP DRIVE 2004
As at 31 December 2003 the Chapter’s paid-up membership totalled just over 650. Let’s try to break the 700 mark by the end of the year by inviting eligible colleagues and contacts to join ASIS International. Membership Secretary Nigel Flower will be delighted to field enquiries (nigelflower@msn.com) or you can go to the Membership link on the UK Chapter Website (www.asis.org.uk)
There's no such thing as a typical access control system

And Receptors is no typical access control company. Ours is a powerful combination of best of breed technology and best indeed service.

- Each system custom designed to the customer's precise needs
- Precise service standards and procedures designed for each customer's systems
- Based on the only proven networked panel technology in the market
- Tried and tested in the most demanding environments worldwide

We have a concept of access control that meets the users' demands for freedom as well as the organisation's need for frontiers. And we never compromise on quality.

Talk to Receptors today on 01442 260 220